# SOUTH METRO DENVER REALTOR® ASSOCIATION



### **1. NAVIGATE A COMPLICATED PROCESS**

A knowledgeable expert will help you prepare the most ideal contract for you and avoid delays or mistakes.

#### 2. INFORMATION & RESOURCES

REALTORS<sup>®</sup> can provide local community information on utilities, zoning, schools, and more. They are knowledgeable about local laws and regulations that affect your ownership rights.

# 3. HELP FINDING THE BEST PROPERTY

Sometimes it will take some investigation by your REALTOR<sup>®</sup> to find all the available properties.

# **4. NEGOTIATING SKILLS**

There are many negotiating factors. Your agent can advise you as to what is recommended or required.

### **5. PROPERTY MARKETING POWER**

A large share of real estate sales comes as the result of a practitioner's contacts – not advertising.

#### 6. SOMEONE WHO SPEAKS THE LANGUAGE

If you don't know a CMA from a PUD, you know why it's important to work with a REALTOR<sup>®</sup>.

# 7. KNOWLEDGE & EXPERIENCE

Every transaction is unique. REALTORS<sup>®</sup> have the experience to recognize and avoid pitfalls, helping navigate through a complicated process.

#### 8. OBJECTIVE VOICE

Home buying and selling can be an emotional undertaking. Having an objective, third party helps you stay focused. SOUTH METRO DENVER REALTOR® ASSOCIATION 6436 S. RACINE CIRCLE ● CENTENNIAL ● CO ● 80111 303-797-3700 ● SMDRA.COM

RFAITOR

SMDRA.