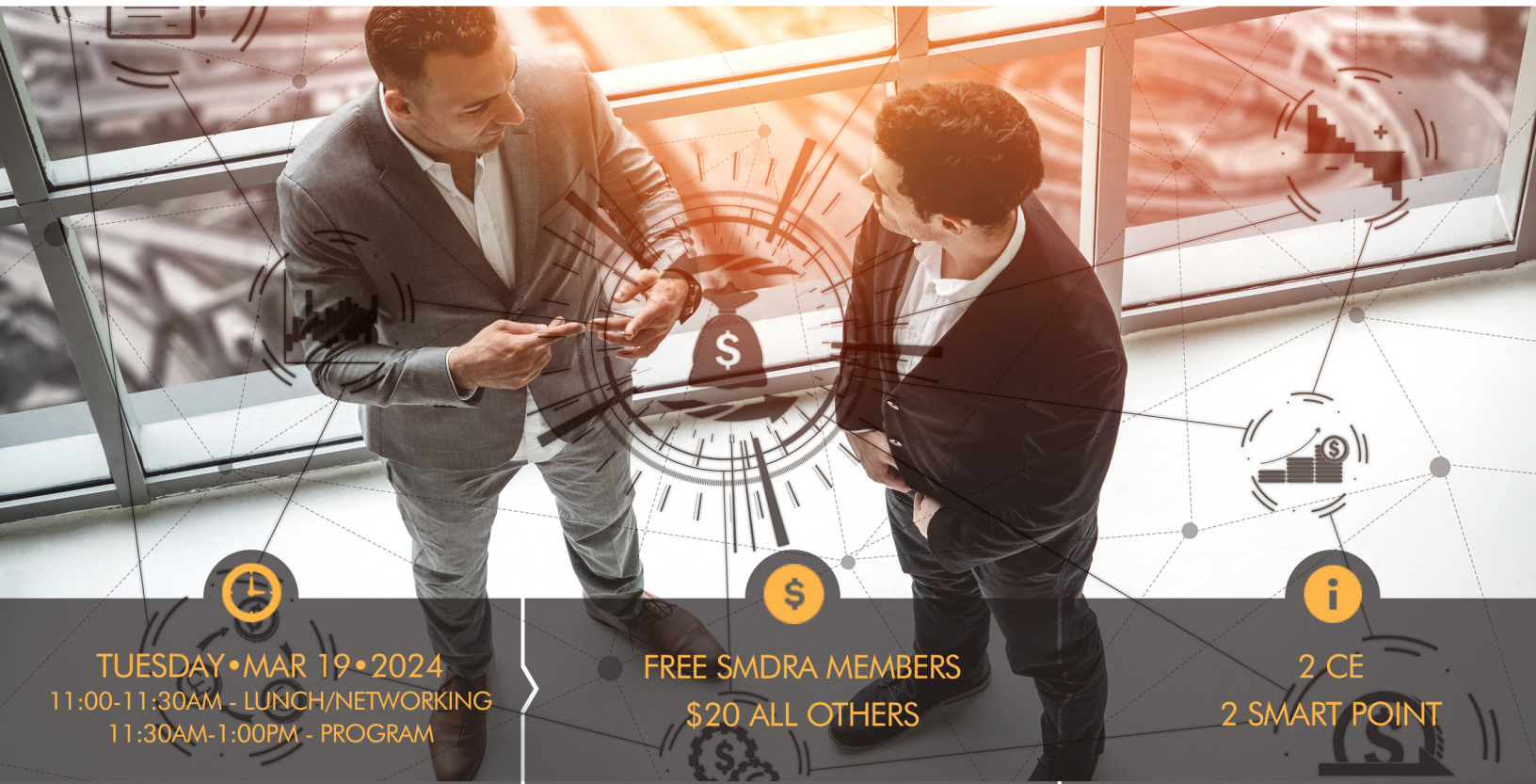


March Power Lunch:

Broker Compensation Changes & Selling Your Value



TUESDAY • MAR 19 • 2024
11:00-11:30AM - LUNCH/NETWORKING
11:30AM-1:00PM - PROGRAM

FREE SMDRA MEMBERS
\$20 ALL OTHERS

2 CE
2 SMART POINT

• SPEAKERS



LARRY MCGEE

CRB - Certified Real Estate Brokerage Manager, CRS - Certified Residential Specialist, REALTOR®

Larry is the managing broker for Novella Real Estate and has been licensed since 1978. He is a REALTOR® Emeritus with over 40 years of experience as a REALTOR®. He is currently an REcolorado Director, served as a National Association of REALTORS® Director and has also served several terms as a Colorado Association of REALTORS® Director. He has served on numerous committees at South Metro Denver REALTOR® Association including Professional Development, Statistics, SentiLock focus group.

• SESSION INFORMATION

In this class, you will learn about the antitrust laws, current litigation and how these may affect the way we do business. You will learn how to demonstrate your value, define the change, and best explain it to the consumer/client.

Event Agenda:

- 11:00am to 11:20am:
Lunch & Networking
- 11:20am to 11:30am:
Welcome/Announcements/Sponsor Recognition
- 11:30 to 1:00:
Program Presentation

LUNCH PROVIDED BY SMDRA CORPORATE SPONSOR:



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