

Monthly Indicators

Residential real estate activity in Arapahoe, Douglas, Jefferson and Denver Counties, comprised of single-family properties, townhomes and condominiums.



November 2023

Percent changes calculated using year-over-year comparisons and rounded figures.

New Listings were down 0.2 percent for single family homes but increased 1.8 percent for townhouse-condo properties. Under Contracts increased 1.3 percent for single family homes and 4.7 percent for townhouse-condo properties.

The Median Sales Price was up 1.3 percent to \$651,300 for single family homes and 1.9 percent to \$410,000 for townhouse-condo properties. Days on Market increased 2.9 percent for single family homes and 30.0 percent for townhouse-condo properties.

Inventory remains at historically low levels nationwide, with only 1.15 million homes for sale heading into November, a 5.7% decline compared to the same time last year, for a 3.6 months' supply at the current sales pace. The shortage of available properties for sale has kept pressure on home prices, which have continued to climb despite the slowdown in sales. According to NAR, the U.S. median existing-home sales price increased 3.4% from a year ago to \$391,800, an all-time high for the month, with annual price gains reported in all four regions of the country.

Activity Snapshot

- 22.1% **- 11.8%** **+ 1.1%**

One-Year Change in Active Listings All Properties	One-Year Change in Sold Listings All Properties	One-Year Change in Median Sales Price All Properties
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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2022	11-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
Active Listings		4,469	3,275	- 26.7%	--	--	--
Under Contract		1,346	1,364	+ 1.3%	24,561	19,990	- 18.6%
New Listings		1,344	1,341	- 0.2%	30,595	24,143	- 21.1%
Sold Listings		1,593	1,350	- 15.3%	24,710	19,661	- 20.4%
Days on Market		35	36	+ 2.9%	17	30	+ 76.5%
Median Sales Price		\$642,925	\$651,300	+ 1.3%	\$675,000	\$664,990	- 1.5%
Avg. Sales Price		\$771,632	\$779,827	+ 1.1%	\$811,148	\$806,475	- 0.6%
Pct. of List Price Received		98.2%	98.6%	+ 0.4%	102.8%	99.7%	- 3.0%
Affordability Index		46	44	- 4.3%	44	43	- 2.3%

Townhouse-Condo Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

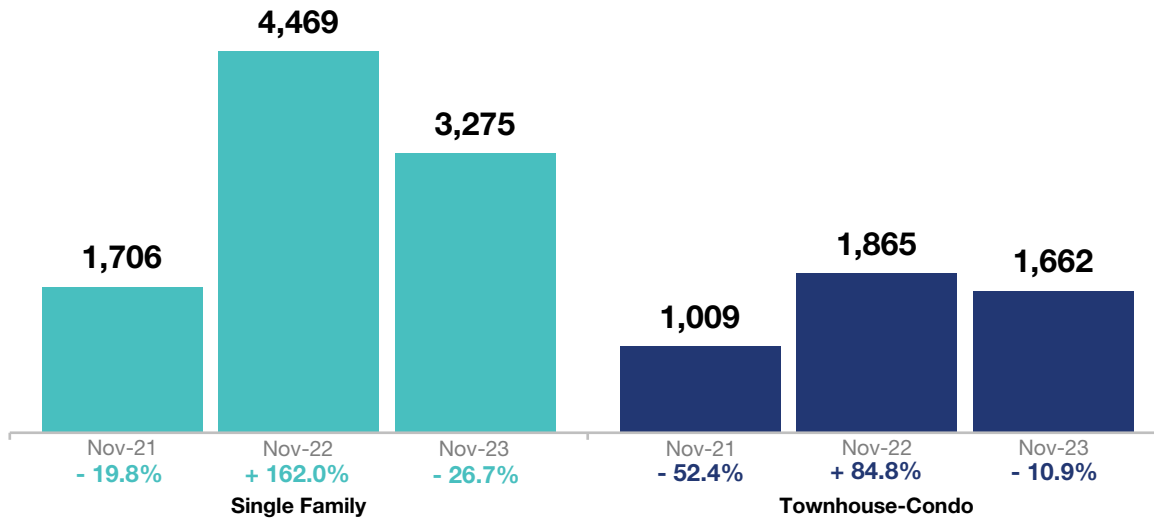


Key Metrics	Historical Sparkbars	11-2022	11-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
Active Listings		1,865	1,662	- 10.9%	--	--	--
Under Contract		636	666	+ 4.7%	11,857	9,814	- 17.2%
New Listings		670	682	+ 1.8%	13,958	12,085	- 13.4%
Sold Listings		719	690	- 4.0%	12,245	9,640	- 21.3%
Days on Market		30	39	+ 30.0%	16	30	+ 87.5%
Median Sales Price		\$402,275	\$410,000	+ 1.9%	\$415,000	\$411,503	- 0.8%
Avg. Sales Price		\$475,527	\$473,880	- 0.3%	\$485,975	\$478,489	- 1.5%
Pct. of List Price Received		98.8%	98.7%	- 0.1%	102.6%	99.6%	- 2.9%
Affordability Index		74	69	- 6.8%	71	69	- 2.8%

Inventory of Active Listings

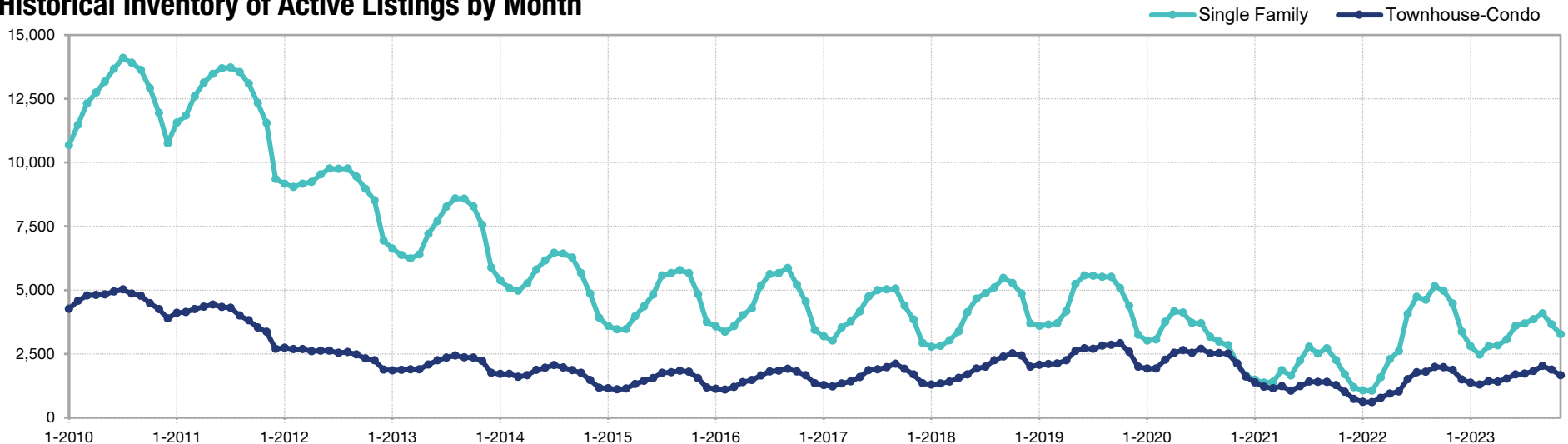


November



Inventory of Active Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2022	3,372	+182.2%	1,493	+103.7%
Jan-2023	2,800	+162.9%	1,368	+123.5%
Feb-2023	2,465	+135.0%	1,295	+113.3%
Mar-2023	2,805	+77.8%	1,434	+87.0%
Apr-2023	2,835	+23.7%	1,409	+50.5%
May-2023	3,058	+17.3%	1,523	+49.5%
Jun-2023	3,594	-11.6%	1,688	+12.5%
Jul-2023	3,689	-22.1%	1,728	-2.8%
Aug-2023	3,860	-16.4%	1,830	+2.1%
Sep-2023	4,089	-20.7%	2,024	+1.8%
Oct-2023	3,657	-26.4%	1,884	-4.8%
Nov-2023	3,275	-26.7%	1,662	-10.9%

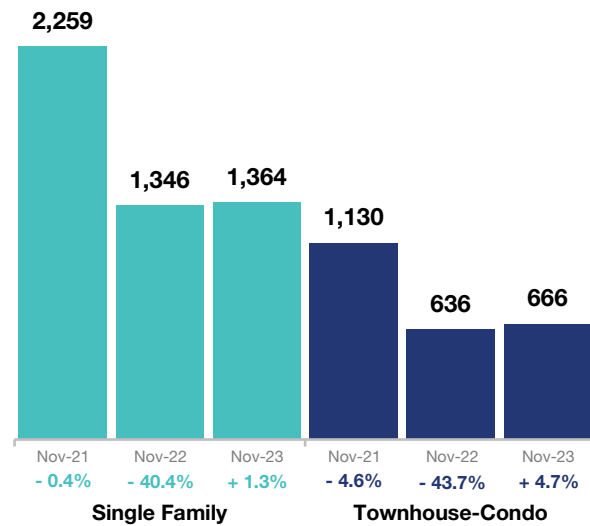
Historical Inventory of Active Listings by Month



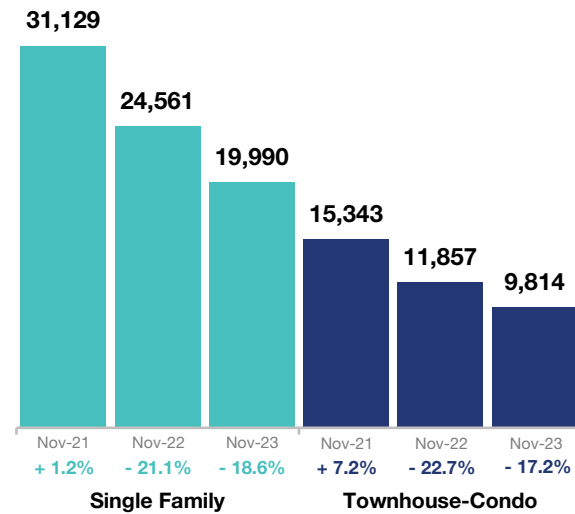
Under Contract



November

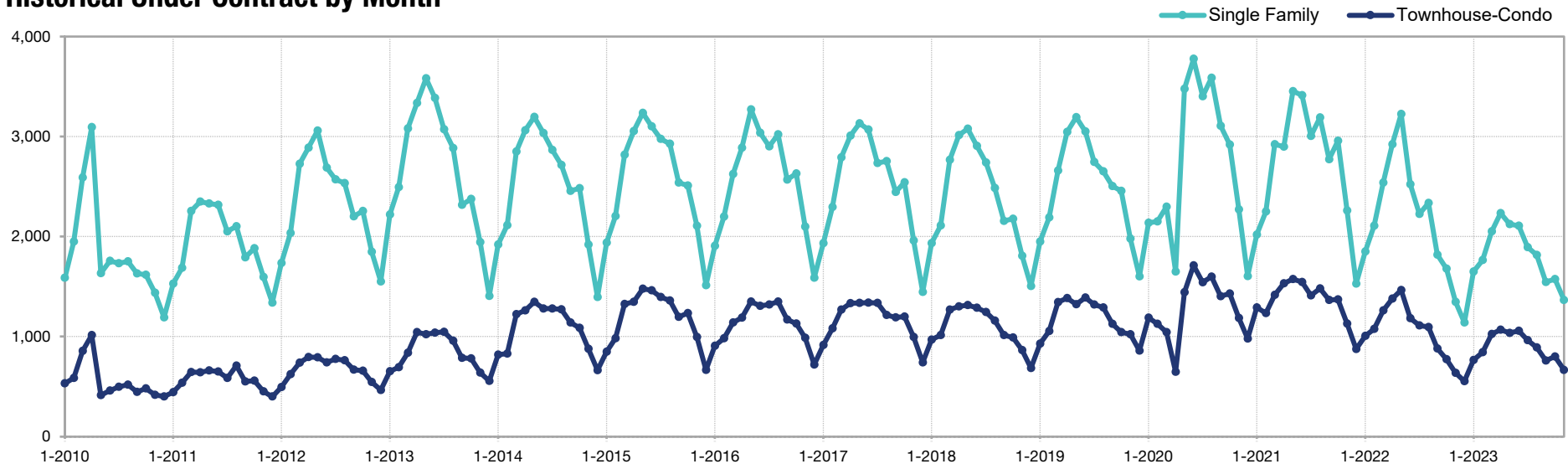


Year to Date



Under Contract	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2022	1,140	-25.4%	554	-36.6%
Jan-2023	1,648	-11.0%	764	-24.1%
Feb-2023	1,764	-16.2%	843	-21.6%
Mar-2023	2,051	-19.2%	1,024	-18.7%
Apr-2023	2,233	-23.6%	1,068	-22.4%
May-2023	2,124	-34.1%	1,034	-29.4%
Jun-2023	2,106	-16.5%	1,056	-10.7%
Jul-2023	1,892	-14.9%	963	-13.3%
Aug-2023	1,814	-22.3%	890	-18.6%
Sep-2023	1,545	-15.0%	760	-13.5%
Oct-2023	1,574	-6.1%	799	+3.5%
Nov-2023	1,364	+1.3%	666	+4.7%

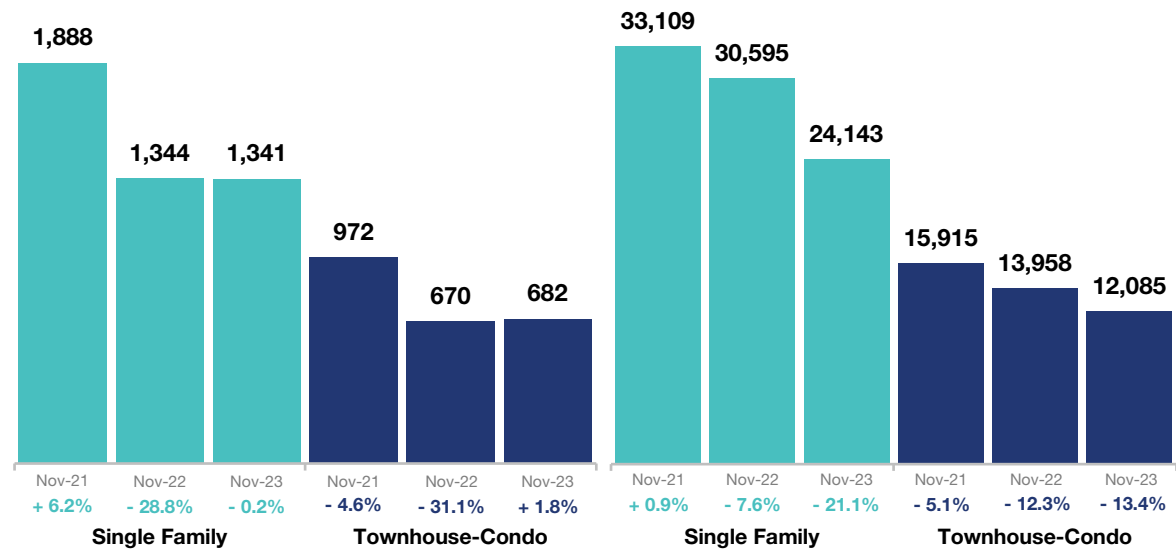
Historical Under Contract by Month



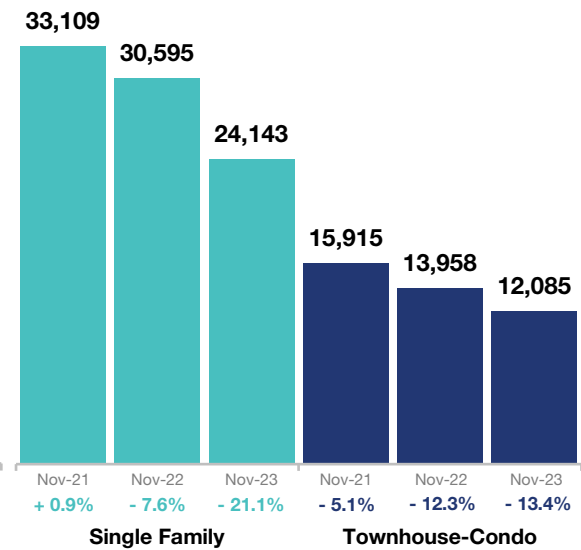
New Listings



November

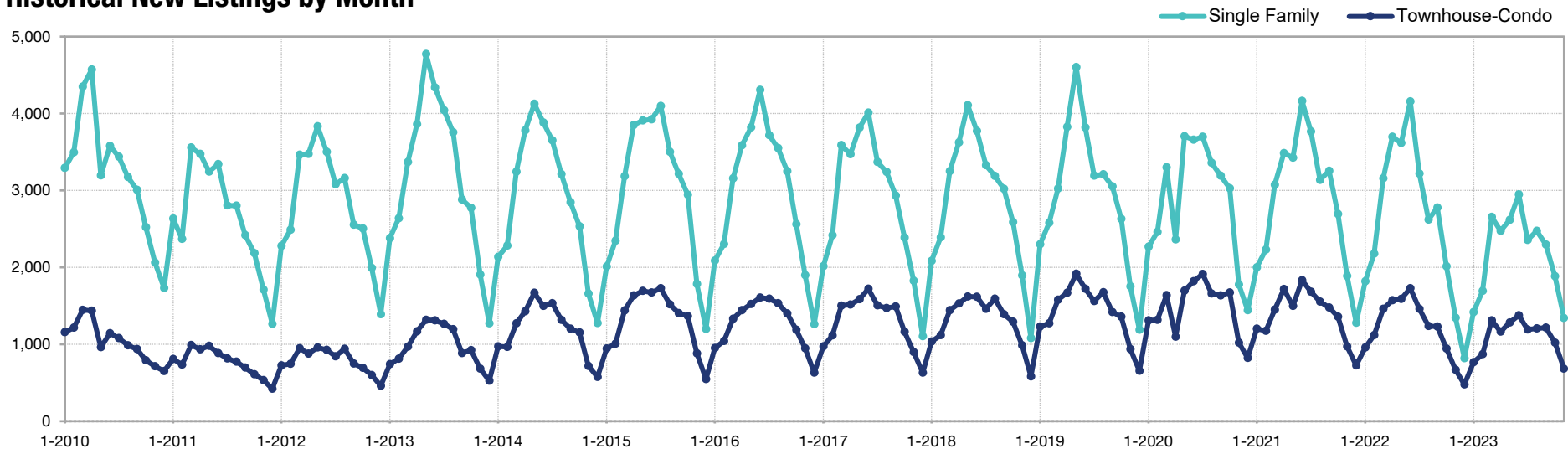


Year to Date



New Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2022	820	-35.8%	476	-34.2%
Jan-2023	1,417	-22.1%	767	-19.8%
Feb-2023	1,693	-22.2%	871	-22.0%
Mar-2023	2,654	-15.9%	1,309	-10.3%
Apr-2023	2,475	-33.0%	1,165	-25.8%
May-2023	2,618	-27.6%	1,281	-19.4%
Jun-2023	2,947	-29.1%	1,375	-20.4%
Jul-2023	2,354	-26.9%	1,192	-18.4%
Aug-2023	2,472	-5.6%	1,206	-2.3%
Sep-2023	2,295	-17.3%	1,217	-1.0%
Oct-2023	1,883	-6.5%	1,019	+7.9%
Nov-2023	1,341	-0.2%	682	+1.8%

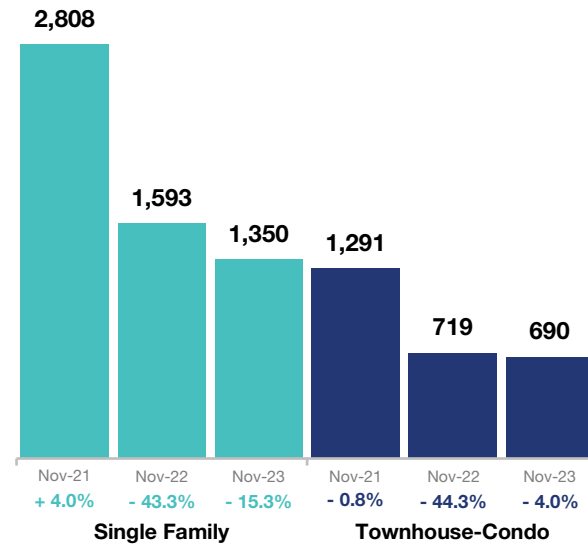
Historical New Listings by Month



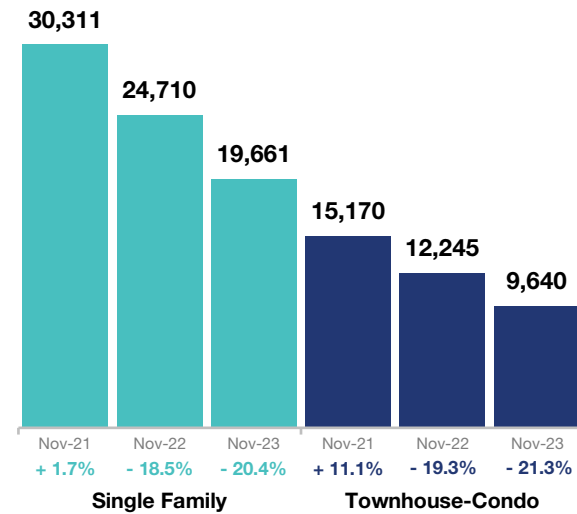
Sold Listings



November

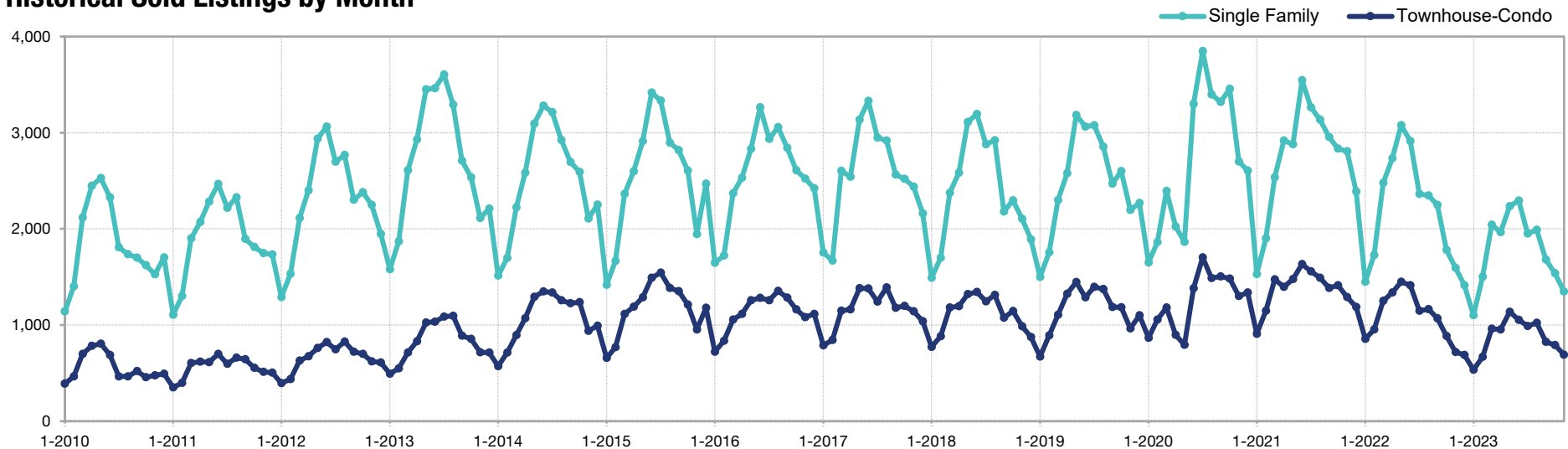


Year to Date



Sold Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2022	1,412	-40.9%	689	-41.9%
Jan-2023	1,102	-23.9%	534	-37.6%
Feb-2023	1,501	-13.2%	669	-29.7%
Mar-2023	2,044	-17.5%	960	-23.3%
Apr-2023	1,964	-28.2%	952	-28.8%
May-2023	2,235	-27.3%	1,136	-21.6%
Jun-2023	2,295	-21.2%	1,053	-25.5%
Jul-2023	1,951	-17.5%	989	-13.8%
Aug-2023	1,990	-15.2%	1,022	-12.2%
Sep-2023	1,681	-25.2%	825	-22.8%
Oct-2023	1,537	-13.7%	790	-10.8%
Nov-2023	1,350	-15.3%	690	-4.0%

Historical Sold Listings by Month

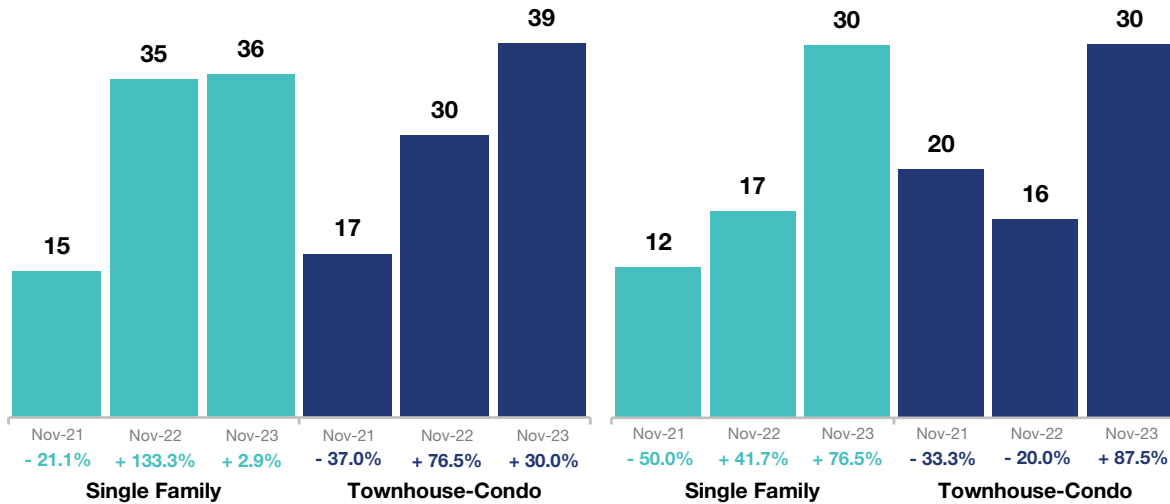


Days on Market Until Sale



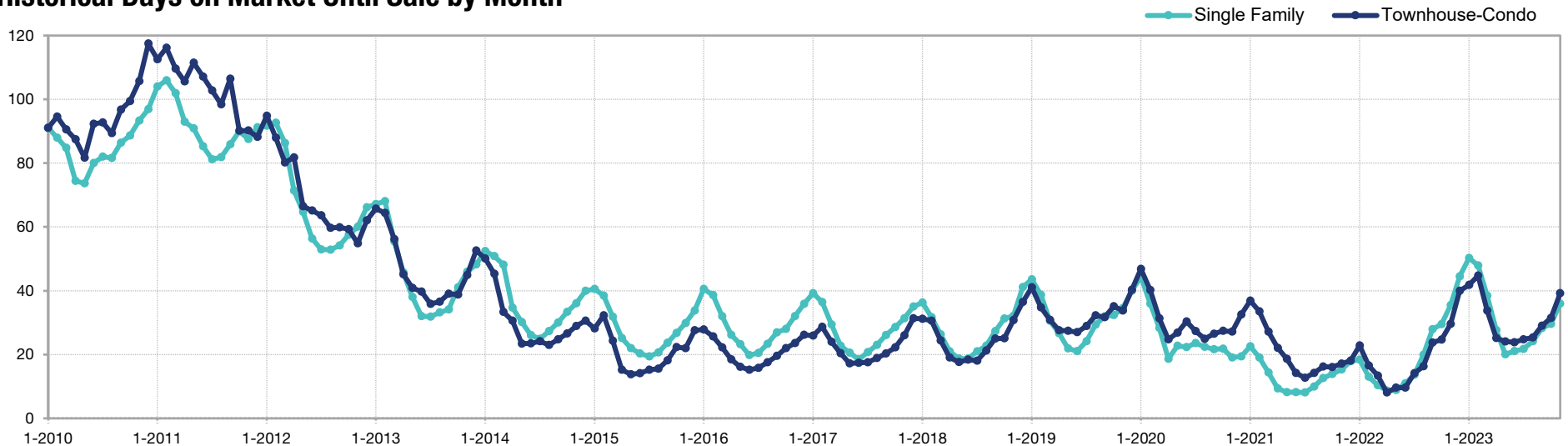
November

Year to Date



Days on Market Until Sale	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2022	44	+144.4%	40	+122.2%
Jan-2023	50	+177.8%	42	+82.6%
Feb-2023	48	+269.2%	45	+164.7%
Mar-2023	38	+280.0%	34	+161.5%
Apr-2023	28	+211.1%	25	+212.5%
May-2023	20	+122.2%	24	+140.0%
Jun-2023	21	+90.9%	24	+140.0%
Jul-2023	22	+57.1%	25	+78.6%
Aug-2023	24	+20.0%	25	+56.3%
Sep-2023	28	0.0%	29	+20.8%
Oct-2023	30	0.0%	31	+24.0%
Nov-2023	36	+2.9%	39	+30.0%

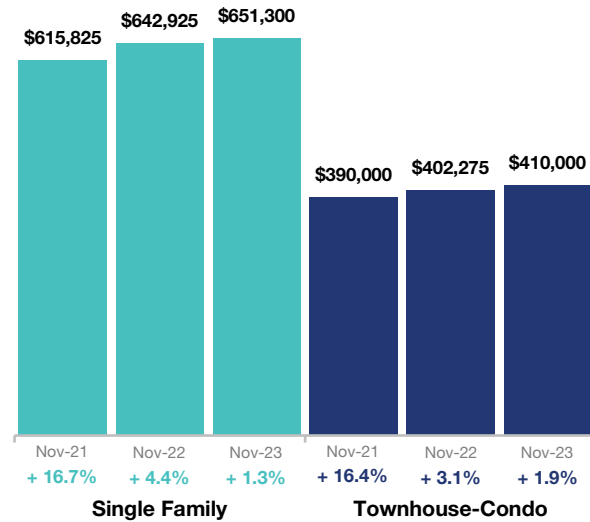
Historical Days on Market Until Sale by Month



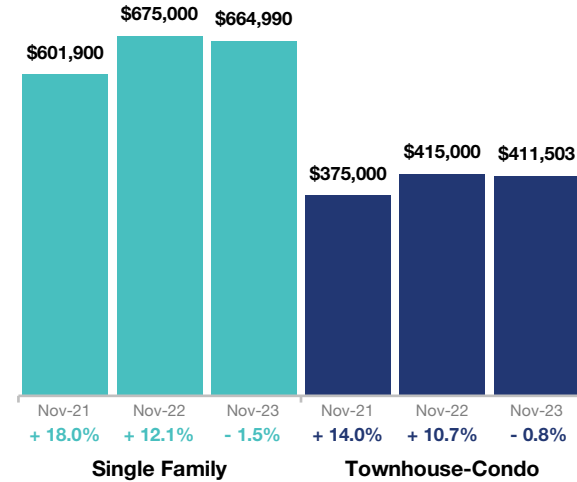
Median Sales Price



November

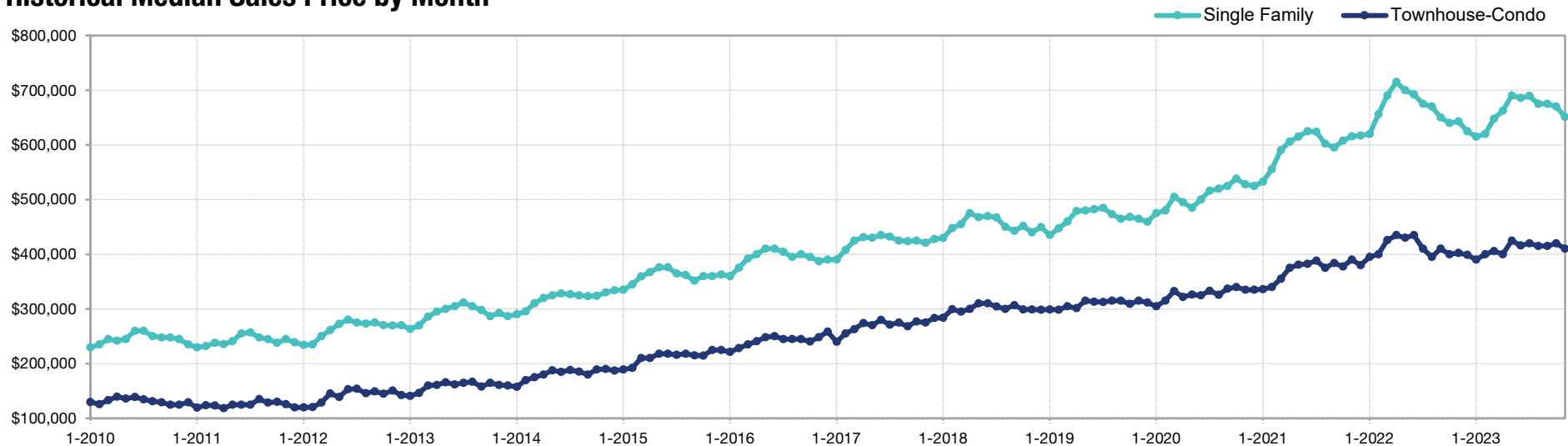


Year to Date



Median Sales Price	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2022	\$625,000	+1.3%	\$399,000	+5.0%
Jan-2023	\$615,000	-0.8%	\$390,000	-1.3%
Feb-2023	\$620,000	-5.5%	\$400,000	0.0%
Mar-2023	\$647,750	-6.1%	\$405,750	-4.8%
Apr-2023	\$662,250	-7.4%	\$400,000	-8.0%
May-2023	\$690,000	-1.4%	\$424,875	-1.2%
Jun-2023	\$686,000	-0.9%	\$416,000	-4.4%
Jul-2023	\$689,950	+2.2%	\$420,000	+2.4%
Aug-2023	\$675,000	+0.7%	\$415,000	+5.1%
Sep-2023	\$674,900	+3.8%	\$415,000	+1.2%
Oct-2023	\$670,000	+4.7%	\$420,000	+5.0%
Nov-2023	\$651,300	+1.3%	\$410,000	+1.9%

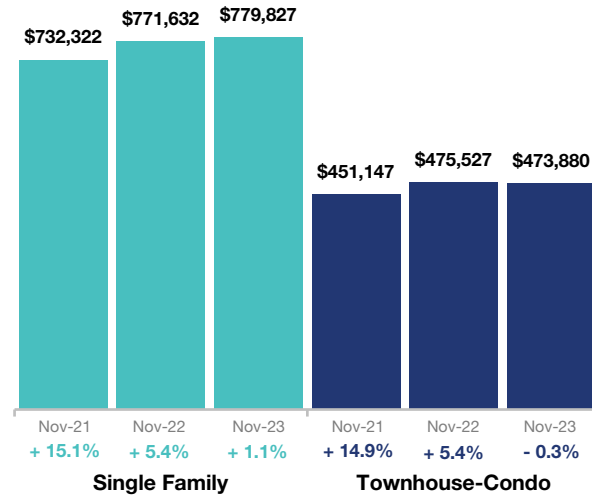
Historical Median Sales Price by Month



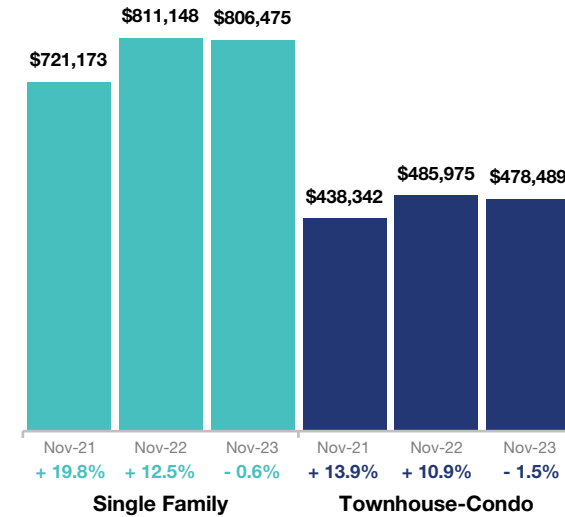
Average Sales Price



November

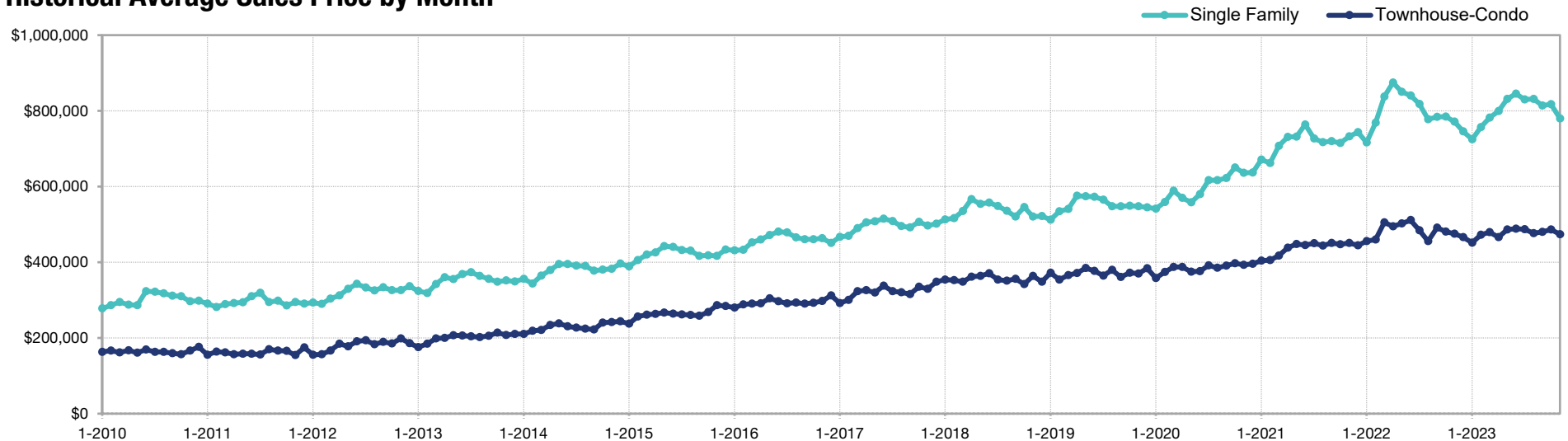


Year to Date



Avg. Sales Price	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2022	\$745,847	+0.3%	\$466,236	+4.9%
Jan-2023	\$724,421	+1.1%	\$451,521	-0.9%
Feb-2023	\$756,733	-1.6%	\$472,550	+2.8%
Mar-2023	\$781,879	-6.7%	\$479,435	-5.1%
Apr-2023	\$799,130	-8.6%	\$466,308	-5.7%
May-2023	\$831,145	-2.2%	\$486,145	-3.2%
Jun-2023	\$845,402	+0.6%	\$488,379	-4.5%
Jul-2023	\$829,674	+1.4%	\$487,065	+0.5%
Aug-2023	\$831,056	+6.9%	\$476,921	+4.6%
Sep-2023	\$814,073	+3.8%	\$479,938	-2.3%
Oct-2023	\$817,200	+4.1%	\$486,014	+1.1%
Nov-2023	\$779,827	+1.1%	\$473,880	-0.3%

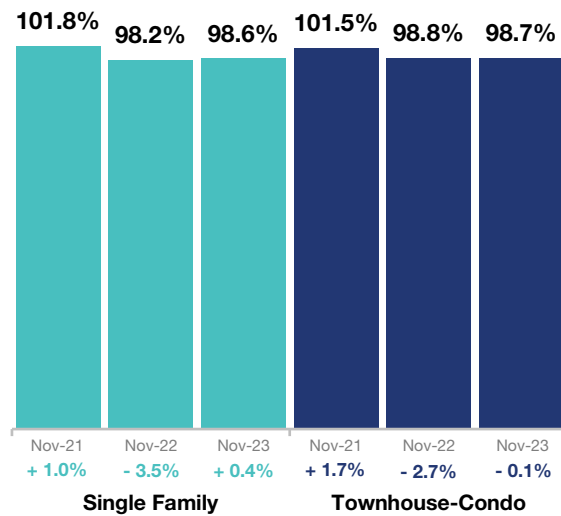
Historical Average Sales Price by Month



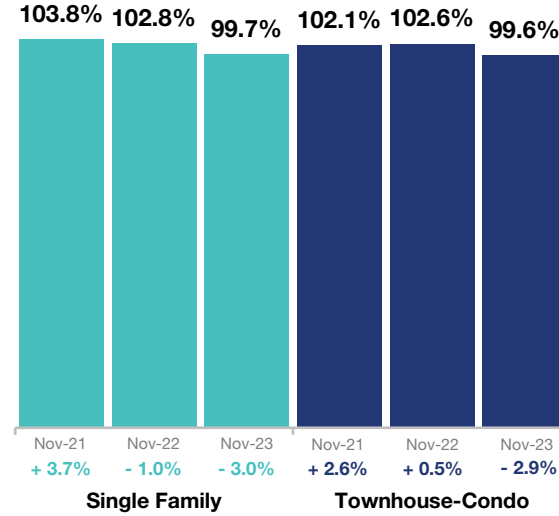
Percent of List Price Received



November

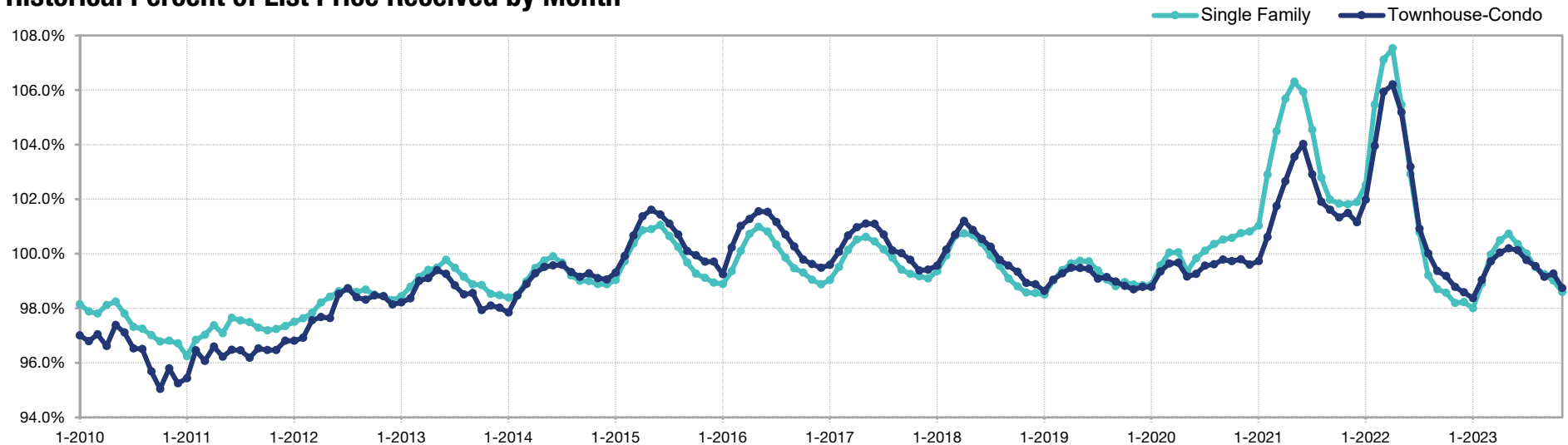


Year to Date



Pct. of List Price Received	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2022	98.2%	-3.6%	98.6%	-2.6%
Jan-2023	98.0%	-4.4%	98.4%	-3.5%
Feb-2023	98.9%	-6.3%	99.0%	-4.7%
Mar-2023	100.0%	-6.6%	99.7%	-5.9%
Apr-2023	100.5%	-6.5%	100.0%	-5.8%
May-2023	100.7%	-4.5%	100.2%	-4.8%
Jun-2023	100.4%	-2.4%	100.1%	-3.0%
Jul-2023	100.0%	-0.8%	99.8%	-1.1%
Aug-2023	99.5%	+0.3%	99.5%	-0.5%
Sep-2023	99.2%	+0.5%	99.2%	-0.2%
Oct-2023	99.0%	+0.4%	99.3%	+0.1%
Nov-2023	98.6%	+0.4%	98.7%	-0.1%

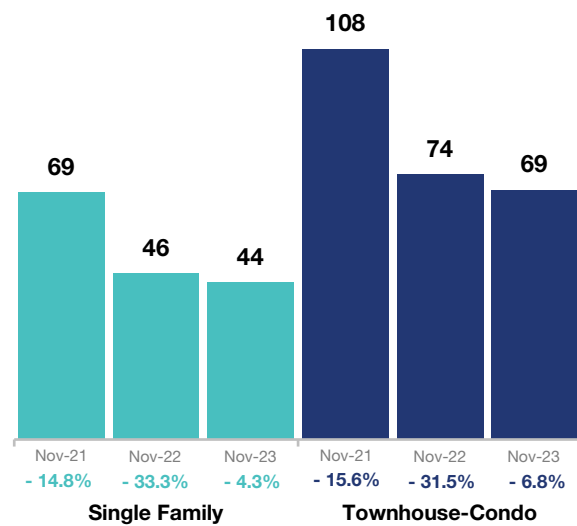
Historical Percent of List Price Received by Month



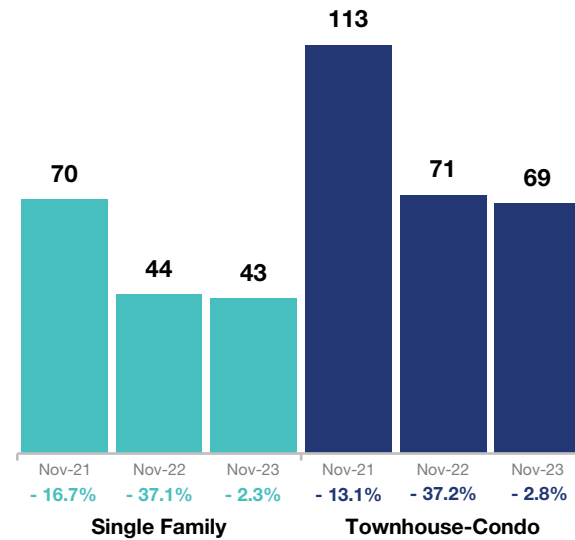
Housing Affordability Index



November

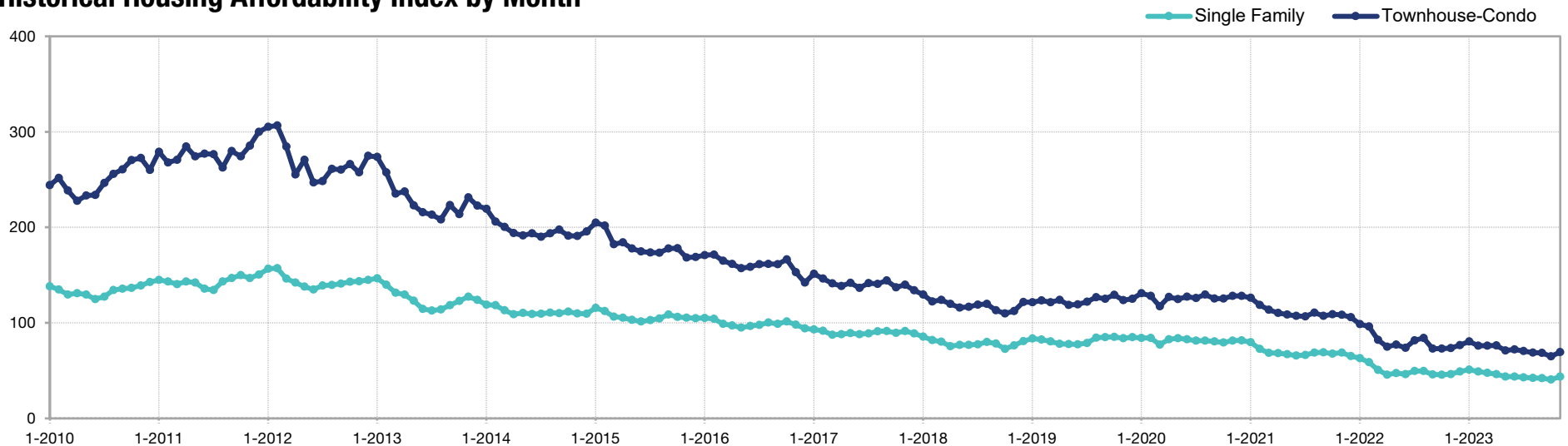


Year to Date



Housing Affordability Index	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2022	49	-24.6%	77	-27.4%
Jan-2023	51	-19.0%	80	-19.2%
Feb-2023	49	-16.9%	76	-20.8%
Mar-2023	48	-5.9%	76	-7.3%
Apr-2023	46	0.0%	76	+1.3%
May-2023	44	-6.4%	71	-7.8%
Jun-2023	44	-4.3%	72	-2.7%
Jul-2023	43	-14.0%	71	-13.4%
Aug-2023	42	-16.0%	69	-17.9%
Sep-2023	42	-8.7%	68	-6.8%
Oct-2023	41	-10.9%	65	-11.0%
Nov-2023	44	-4.3%	69	-6.8%

Historical Housing Affordability Index by Month



Total Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



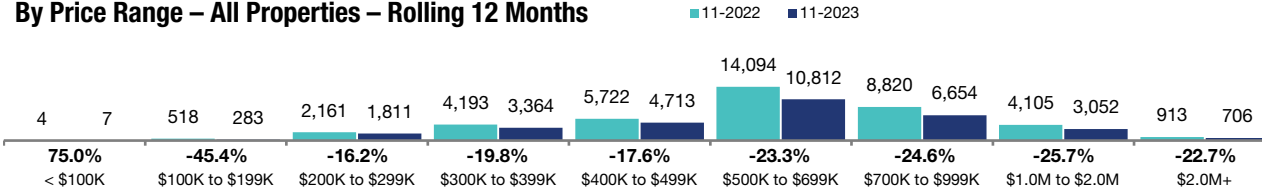
Key Metrics	Historical Sparkbars	11-2022	11-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
Active Listings		6,334	4,937	- 22.1%	--	--	--
Under Contract		1,982	2,030	+ 2.4%	36,419	29,804	- 18.2%
New Listings		2,014	2,023	+ 0.4%	44,554	36,228	- 18.7%
Sold Listings		2,312	2,040	- 11.8%	36,956	29,301	- 20.7%
Days on Market		34	37	+ 8.8%	16	30	+ 87.5%
Median Sales Price		\$575,000	\$581,475	+ 1.1%	\$605,000	\$595,000	- 1.7%
Avg. Sales Price		\$679,631	\$676,345	- 0.5%	\$703,366	\$698,564	- 0.7%
Pct. of List Price Received		98.4%	98.6%	+ 0.2%	102.7%	99.6%	- 3.0%
Affordability Index		52	49	- 5.8%	49	48	- 2.0%

Sold Listings

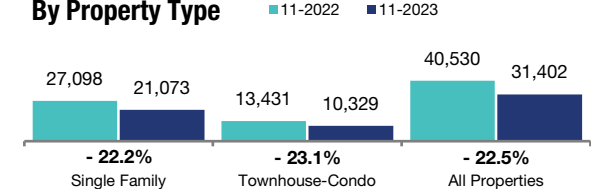
Actual sales that have closed in a given month.



By Price Range – All Properties – Rolling 12 Months



By Property Type



Rolling 12 Months

By Price Range	Single Family			Townhouse-Condo		
	11-2022	11-2023	Change	11-2022	11-2023	Change
\$99,999 and Below	2	3	+ 50.0%	2	4	+ 100.0%
\$100,000 to \$199,999	9	10	+ 11.1%	509	273	- 46.4%
\$200,000 to \$299,999	76	79	+ 3.9%	2,085	1,732	- 16.9%
\$300,000 to \$399,999	620	570	- 8.1%	3,572	2,794	- 21.8%
\$400,000 to \$499,999	2,890	2,544	- 12.0%	2,832	2,169	- 23.4%
\$500,000 to \$699,999	11,342	8,647	- 23.8%	2,752	2,165	- 21.3%
\$700,000 to \$999,999	7,749	5,902	- 23.8%	1,071	752	- 29.8%
\$1,000,000 to \$1,999,999	3,573	2,655	- 25.7%	532	397	- 25.4%
\$2,000,000 and Above	837	663	- 20.8%	76	43	- 43.4%
All Price Ranges	27,098	21,073	- 22.2%	13,431	10,329	- 23.1%

Compared to Prior Month

	Single Family			Townhouse-Condo		
	10-2023	11-2023	Change	10-2023	11-2023	Change
	0	1	--	0	0	--
	1	2	+ 100.0%	27	24	- 11.1%
	10	14	+ 40.0%	110	122	+ 10.9%
	25	46	+ 84.0%	201	174	- 13.4%
	180	168	- 6.7%	183	133	- 27.3%
	629	537	- 14.6%	168	157	- 6.5%
	448	383	- 14.5%	66	50	- 24.2%
	190	165	- 13.2%	33	29	- 12.1%
	54	34	- 37.0%	2	1	- 50.0%
	1,537	1,350	- 12.2%	790	690	- 12.7%

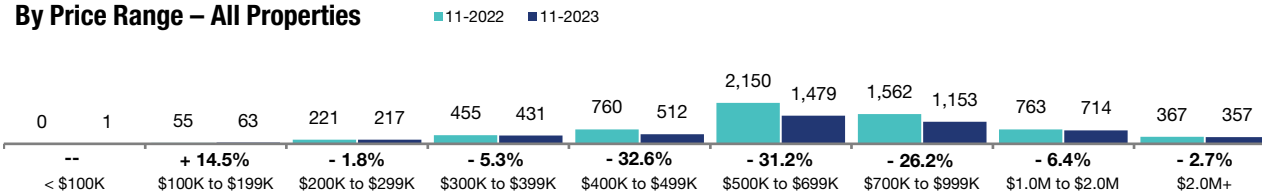
Year to Date

	Single Family			Townhouse-Condo		
	11-2022	11-2023	Change	11-2022	11-2023	Change
	2	3	+ 50.0%	2	4	+ 100.0%
	9	9	0.0%	424	249	- 41.3%
	68	74	+ 8.8%	1,861	1,590	- 14.6%
	526	505	- 4.0%	3,236	2,615	- 19.2%
	2,516	2,319	- 7.8%	2,604	2,025	- 22.2%
	10,263	8,059	- 21.5%	2,555	2,043	- 20.0%
	7,187	5,545	- 22.8%	1,009	701	- 30.5%
	3,364	2,521	- 25.1%	482	375	- 22.2%
	775	626	- 19.2%	72	38	- 47.2%
	24,710	19,661	- 20.4%	12,245	9,640	- 21.3%

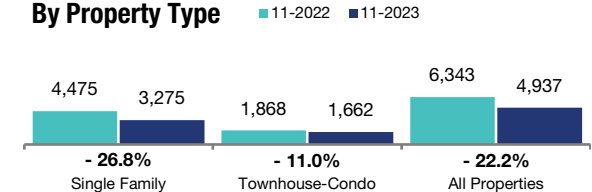
Inventory of Active Listings

A measure of the number of homes available for sale at a given time.

By Price Range – All Properties



By Property Type



Year over Year

By Price Range	Single Family			Townhouse-Condo		
	11-2022	11-2023	Change	11-2022	11-2023	Change
\$99,999 and Below	0	0	--	0	1	--
\$100,000 to \$199,999	4	2	- 50.0%	51	61	+ 19.6%
\$200,000 to \$299,999	6	10	+ 66.7%	215	207	- 3.7%
\$300,000 to \$399,999	47	39	- 17.0%	408	392	- 3.9%
\$400,000 to \$499,999	406	245	- 39.7%	354	267	- 24.6%
\$500,000 to \$699,999	1,708	1,077	- 36.9%	442	402	- 9.0%
\$700,000 to \$999,999	1,330	972	- 26.9%	232	181	- 22.0%
\$1,000,000 to \$1,999,999	639	589	- 7.8%	124	125	+ 0.8%
\$2,000,000 and Above	327	333	+ 1.8%	40	24	- 40.0%
All Price Ranges	4,475	3,275	- 26.8%	1,868	1,662	- 11.0%

Compared to Prior Month

	Single Family			Townhouse-Condo		
	10-2023	11-2023	Change	10-2023	11-2023	Change
	0	0	--	0	1	--
	2	2	0.0%	56	61	+ 8.9%
	10	10	0.0%	221	207	- 6.3%
	49	39	- 20.4%	435	392	- 9.9%
	221	245	+ 10.9%	318	267	- 16.0%
	1,161	1,077	- 7.2%	464	402	- 13.4%
	1,102	972	- 11.8%	215	181	- 15.8%
	707	589	- 16.7%	147	125	- 15.0%
	397	333	- 16.1%	26	24	- 7.7%
	3,657	3,275	- 10.4%	1,884	1,662	- 11.8%

Year to Date

Single Family	Townhouse-Condo
There are no year-to-date figures for inventory because it is simply a snapshot frozen in time at the end of each month. It does not add up over a period of months.	

Glossary of Terms

A research tool provided by the Colorado Association of REALTORS®



Inventory of Active Listings	A measure of the number of homes available for sale at a given time. The availability of homes for sale has a big effect on supply-demand dynamics and home prices.
Under Contract	A count of the properties that have offers accepted on them in a given month.
New Listings	A measure of how much new supply is coming onto the market from sellers.
Sold Listings	Townhouse-Condo
Days on Market Until Sale	A measure of how long it takes homes to sell, on average.
Median Sales Price	A measure of home values in a market area where 50% of activity was higher and 50% was lower than this price point.
Average Sales Price	A sum of all home sales prices divided by total number of sales.
Percent of List Price Received	A mathematical calculation of the percent difference from last list price and sold price for those listings sold in the reported period.
Housing Affordability Index	A measure of how affordable a region's housing is to its consumers. A higher number means greater affordability. The index is based on interest rates, median sales price and median income by county.

Local Market Update for November 2023

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Arapahoe County

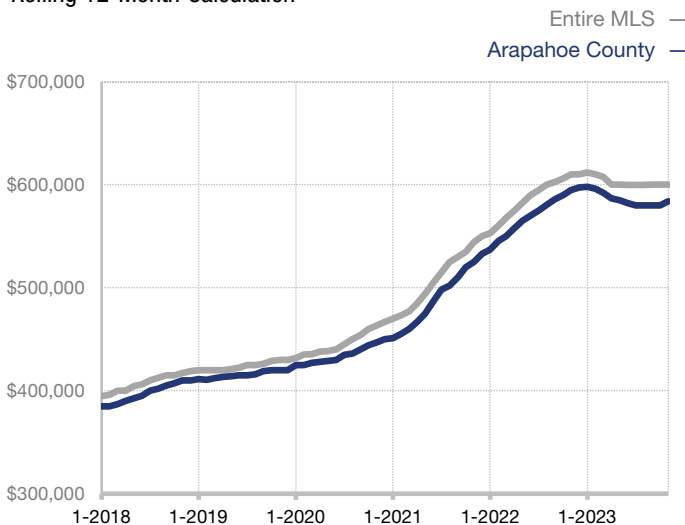
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	1,228	829	- 32.5%	--	--	--
Under Contract	365	364	- 0.3%	6,529	5,257	- 19.5%
New Listings	371	364	- 1.9%	8,174	6,107	- 25.3%
Sold Listings	416	357	- 14.2%	6,576	5,140	- 21.8%
Days on Market Until Sale	36	33	- 8.3%	15	30	+ 100.0%
Median Sales Price*	\$570,000	\$578,000	+ 1.4%	\$600,000	\$585,000	- 2.5%
Average Sales Price*	\$677,380	\$712,579	+ 5.2%	\$711,981	\$735,006	+ 3.2%
Percent of List Price Received*	98.3%	98.9%	+ 0.6%	102.7%	99.8%	- 2.8%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

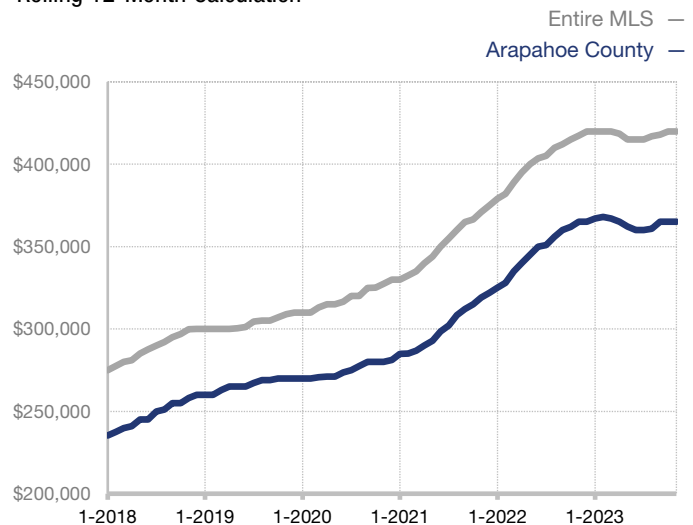
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	457	426	- 6.8%	--	--	--
Under Contract	190	206	+ 8.4%	3,397	2,848	- 16.2%
New Listings	210	211	+ 0.5%	3,922	3,377	- 13.9%
Sold Listings	214	176	- 17.8%	3,503	2,754	- 21.4%
Days on Market Until Sale	27	33	+ 22.2%	13	24	+ 84.6%
Median Sales Price*	\$352,500	\$345,000	- 2.1%	\$368,125	\$367,500	- 0.2%
Average Sales Price*	\$383,799	\$371,741	- 3.1%	\$386,058	\$388,233	+ 0.6%
Percent of List Price Received*	98.9%	98.9%	0.0%	102.8%	99.7%	- 3.0%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

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Arvada

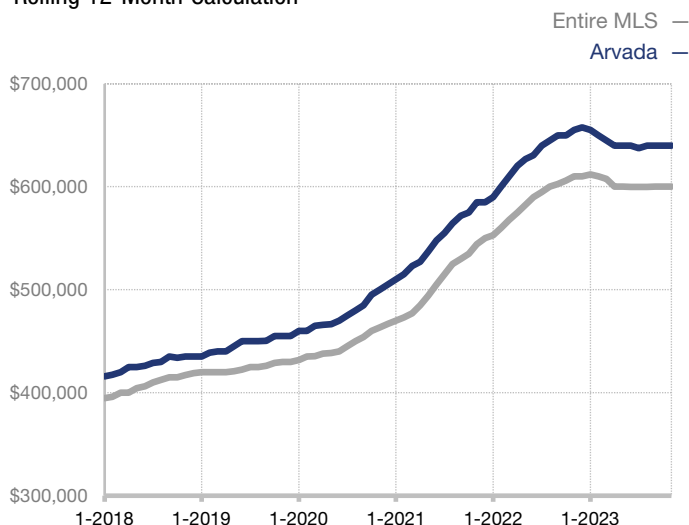
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	277	165	- 40.4%	--	--	--
Under Contract	103	85	- 17.5%	1,648	1,348	- 18.2%
New Listings	93	73	- 21.5%	2,033	1,540	- 24.2%
Sold Listings	100	114	+ 14.0%	1,652	1,354	- 18.0%
Days on Market Until Sale	33	35	+ 6.1%	16	26	+ 62.5%
Median Sales Price*	\$604,500	\$618,000	+ 2.2%	\$660,000	\$645,000	- 2.3%
Average Sales Price*	\$661,496	\$675,480	+ 2.1%	\$725,733	\$709,277	- 2.3%
Percent of List Price Received*	98.2%	98.4%	+ 0.2%	103.2%	100.0%	- 3.1%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

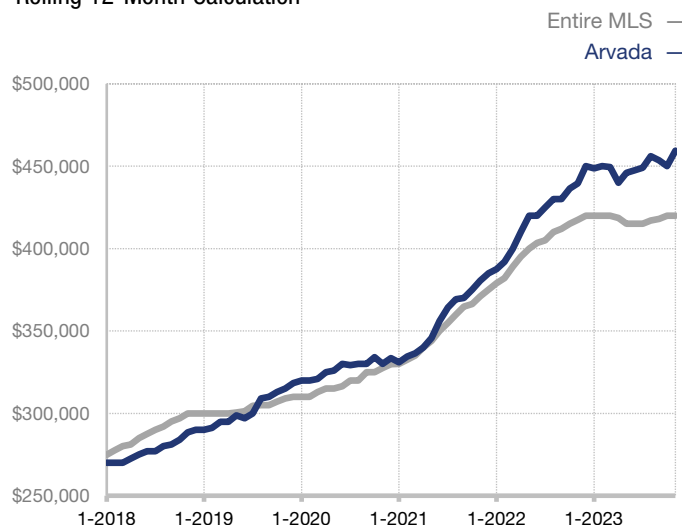
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	103	59	- 42.7%	--	--	--
Under Contract	29	34	+ 17.2%	569	504	- 11.4%
New Listings	26	30	+ 15.4%	669	541	- 19.1%
Sold Listings	31	45	+ 45.2%	599	489	- 18.4%
Days on Market Until Sale	22	67	+ 204.5%	19	39	+ 105.3%
Median Sales Price*	\$391,500	\$549,950	+ 40.5%	\$446,600	\$454,800	+ 1.8%
Average Sales Price*	\$434,181	\$509,831	+ 17.4%	\$472,427	\$488,442	+ 3.4%
Percent of List Price Received*	99.3%	99.6%	+ 0.3%	102.9%	99.6%	- 3.2%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

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Aurora

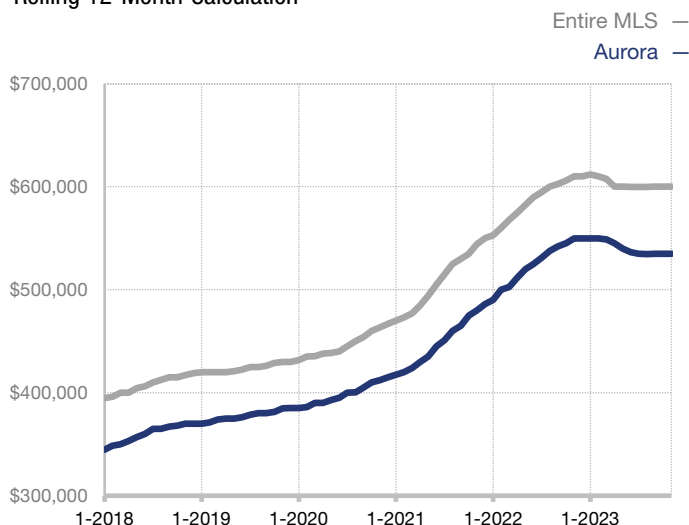
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	892	609	- 31.7%	--	--	--
Under Contract	264	243	- 8.0%	4,472	3,578	- 20.0%
New Listings	258	248	- 3.9%	5,620	4,110	- 26.9%
Sold Listings	296	250	- 15.5%	4,520	3,519	- 22.1%
Days on Market Until Sale	40	37	- 7.5%	16	34	+ 112.5%
Median Sales Price*	\$530,000	\$520,000	- 1.9%	\$550,000	\$535,000	- 2.7%
Average Sales Price*	\$569,350	\$561,059	- 1.5%	\$588,100	\$573,834	- 2.4%
Percent of List Price Received*	98.7%	99.0%	+ 0.3%	102.6%	99.8%	- 2.7%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

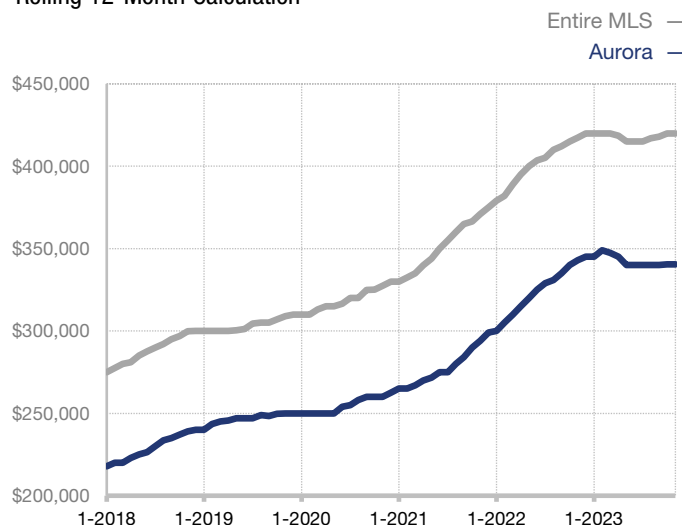
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	366	297	- 18.9%	--	--	--
Under Contract	140	161	+ 15.0%	2,394	2,050	- 14.4%
New Listings	171	163	- 4.7%	2,789	2,386	- 14.4%
Sold Listings	146	136	- 6.8%	2,437	1,972	- 19.1%
Days on Market Until Sale	28	35	+ 25.0%	12	27	+ 125.0%
Median Sales Price*	\$335,000	\$332,500	- 0.7%	\$348,000	\$343,950	- 1.2%
Average Sales Price*	\$343,568	\$339,740	- 1.1%	\$350,834	\$350,823	- 0.0%
Percent of List Price Received*	98.9%	99.2%	+ 0.3%	103.0%	99.9%	- 3.0%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

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Castle Pines

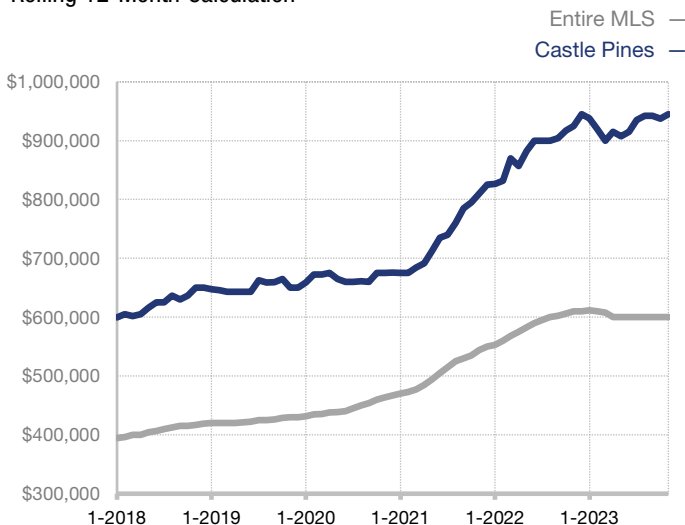
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	46	46	0.0%	--	--	--
Under Contract	20	10	- 50.0%	277	201	- 27.4%
New Listings	15	14	- 6.7%	320	258	- 19.4%
Sold Listings	14	7	- 50.0%	265	202	- 23.8%
Days on Market Until Sale	46	68	+ 47.8%	20	37	+ 85.0%
Median Sales Price*	\$892,877	\$1,075,000	+ 20.4%	\$945,000	\$945,000	0.0%
Average Sales Price*	\$1,018,659	\$1,250,213	+ 22.7%	\$1,062,963	\$1,076,243	+ 1.2%
Percent of List Price Received*	97.9%	97.9%	0.0%	101.6%	98.8%	- 2.8%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

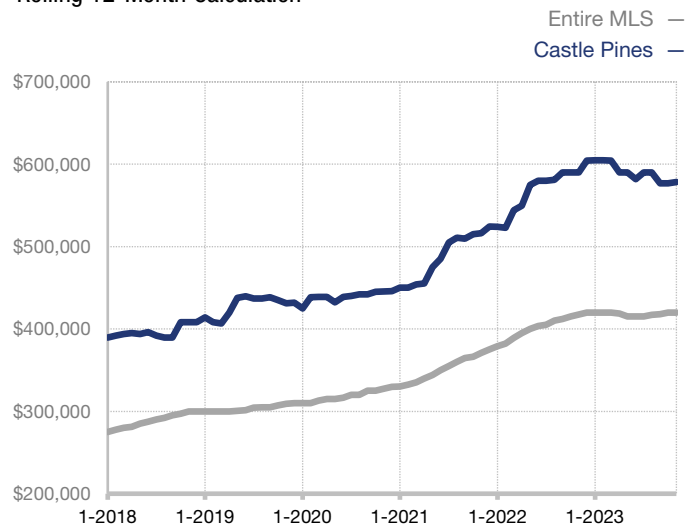
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	7	12	+ 71.4%	--	--	--
Under Contract	3	4	+ 33.3%	32	43	+ 34.4%
New Listings	3	3	0.0%	34	54	+ 58.8%
Sold Listings	4	3	- 25.0%	31	42	+ 35.5%
Days on Market Until Sale	33	13	- 60.6%	28	46	+ 64.3%
Median Sales Price*	\$740,858	\$715,000	- 3.5%	\$597,250	\$576,755	- 3.4%
Average Sales Price*	\$672,149	\$707,864	+ 5.3%	\$608,471	\$606,310	- 0.4%
Percent of List Price Received*	95.8%	99.8%	+ 4.2%	100.1%	98.9%	- 1.2%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

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Castle Rock

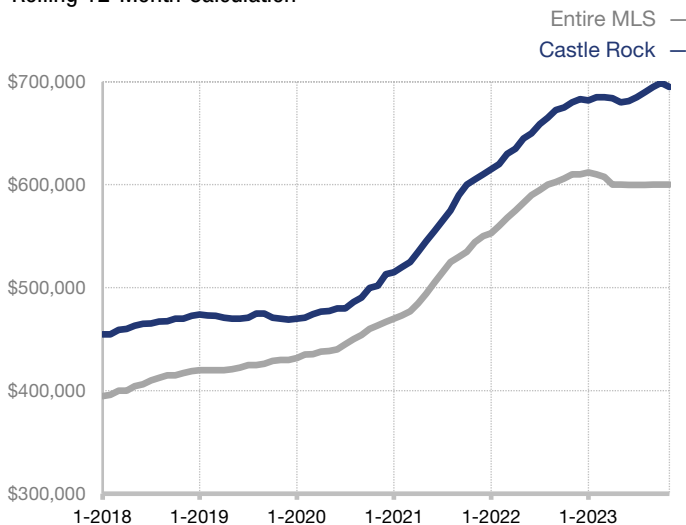
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	322	278	- 13.7%	--	--	--
Under Contract	90	90	0.0%	1,565	1,271	- 18.8%
New Listings	90	79	- 12.2%	2,009	1,620	- 19.4%
Sold Listings	95	81	- 14.7%	1,633	1,249	- 23.5%
Days on Market Until Sale	53	48	- 9.4%	23	38	+ 65.2%
Median Sales Price*	\$700,000	\$652,816	- 6.7%	\$685,000	\$699,000	+ 2.0%
Average Sales Price*	\$910,848	\$758,473	- 16.7%	\$821,732	\$830,864	+ 1.1%
Percent of List Price Received*	97.9%	98.3%	+ 0.4%	101.6%	99.3%	- 2.3%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

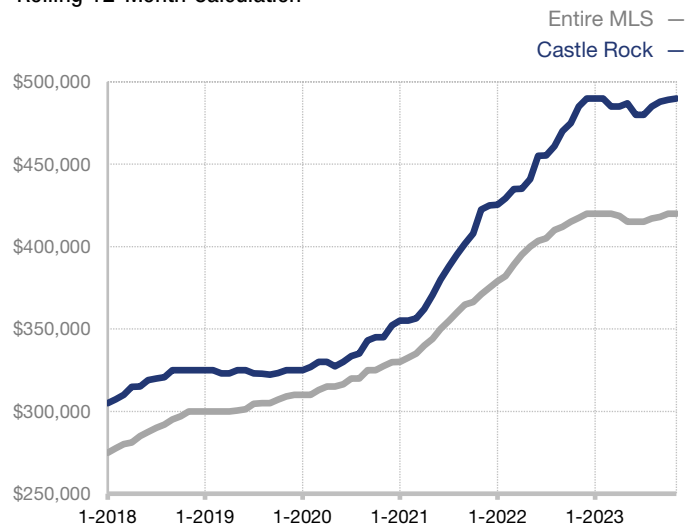
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	48	47	- 2.1%	--	--	--
Under Contract	7	11	+ 57.1%	259	224	- 13.5%
New Listings	12	14	+ 16.7%	312	260	- 16.7%
Sold Listings	15	17	+ 13.3%	276	223	- 19.2%
Days on Market Until Sale	34	57	+ 67.6%	17	41	+ 141.2%
Median Sales Price*	\$465,000	\$500,000	+ 7.5%	\$487,450	\$490,000	+ 0.5%
Average Sales Price*	\$490,921	\$504,435	+ 2.8%	\$502,073	\$523,145	+ 4.2%
Percent of List Price Received*	98.8%	98.2%	- 0.6%	101.7%	99.2%	- 2.5%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Centennial

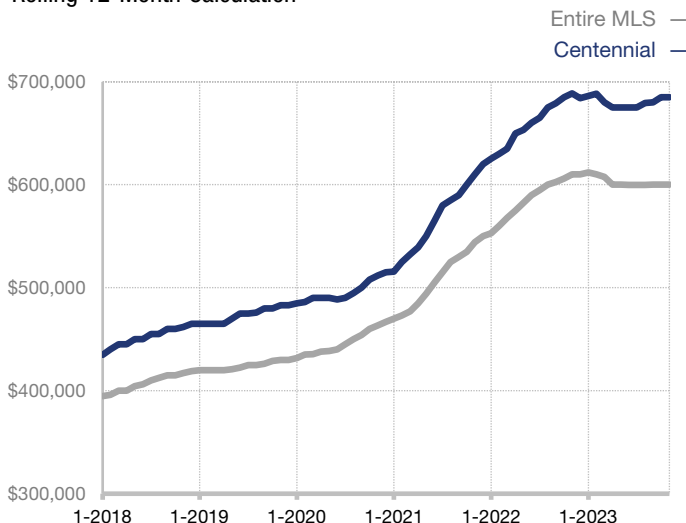
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	198	129	- 34.8%	--	--	--
Under Contract	58	67	+ 15.5%	1,203	955	- 20.6%
New Listings	61	67	+ 9.8%	1,477	1,103	- 25.3%
Sold Listings	72	68	- 5.6%	1,227	934	- 23.9%
Days on Market Until Sale	31	34	+ 9.7%	13	26	+ 100.0%
Median Sales Price*	\$662,500	\$684,000	+ 3.2%	\$690,000	\$695,000	+ 0.7%
Average Sales Price*	\$721,659	\$769,888	+ 6.7%	\$760,387	\$766,083	+ 0.7%
Percent of List Price Received*	98.6%	99.1%	+ 0.5%	102.9%	99.8%	- 3.0%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

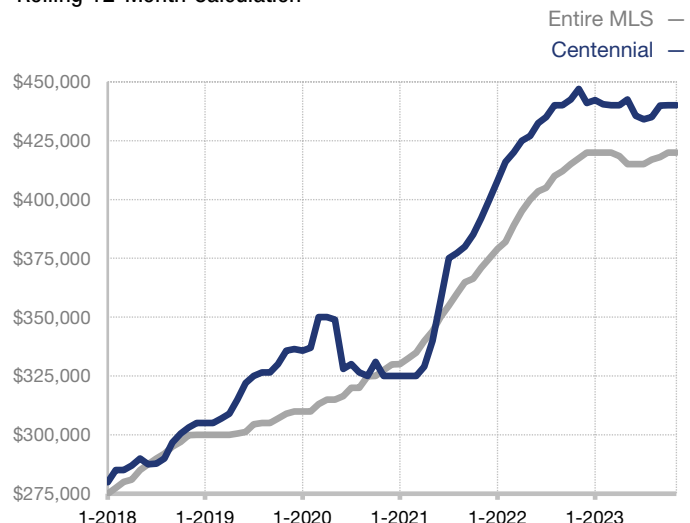
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	33	38	+ 15.2%	--	--	--
Under Contract	16	16	0.0%	320	295	- 7.8%
New Listings	12	13	+ 8.3%	361	342	- 5.3%
Sold Listings	19	21	+ 10.5%	328	289	- 11.9%
Days on Market Until Sale	20	28	+ 40.0%	10	19	+ 90.0%
Median Sales Price*	\$415,000	\$430,000	+ 3.6%	\$445,000	\$445,000	0.0%
Average Sales Price*	\$416,631	\$416,393	- 0.1%	\$447,613	\$445,428	- 0.5%
Percent of List Price Received*	97.8%	98.7%	+ 0.9%	103.1%	100.0%	- 3.0%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

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Denver

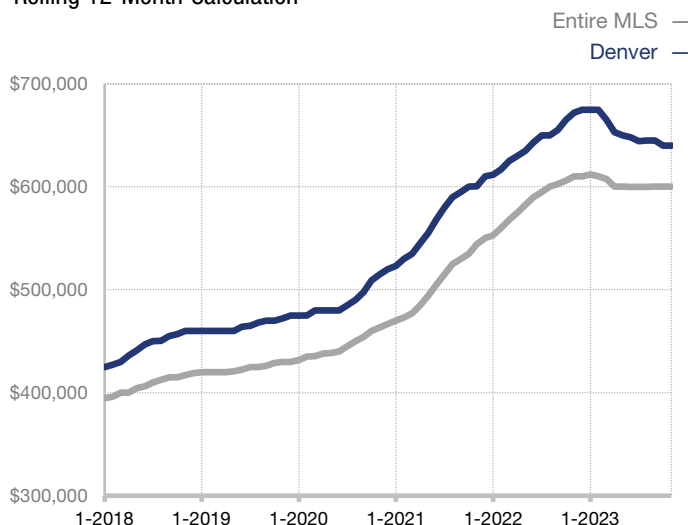
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	1,184	955	- 19.3%	--	--	--
Under Contract	353	364	+ 3.1%	6,623	5,243	- 20.8%
New Listings	385	383	- 0.5%	8,263	6,739	- 18.4%
Sold Listings	420	356	- 15.2%	6,650	5,158	- 22.4%
Days on Market Until Sale	29	36	+ 24.1%	14	27	+ 92.9%
Median Sales Price*	\$650,000	\$626,250	- 3.7%	\$679,950	\$645,111	- 5.1%
Average Sales Price*	\$807,831	\$805,832	- 0.2%	\$859,692	\$838,370	- 2.5%
Percent of List Price Received*	97.9%	98.3%	+ 0.4%	103.3%	99.6%	- 3.6%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

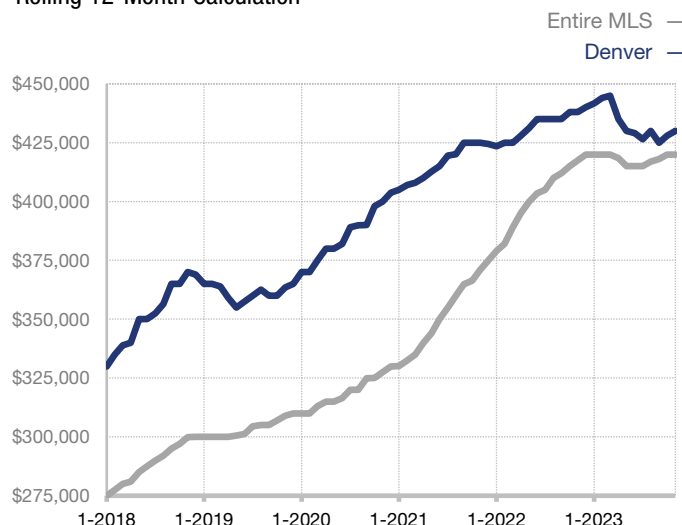
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	919	873	- 5.0%	--	--	--
Under Contract	249	266	+ 6.8%	5,382	4,074	- 24.3%
New Listings	281	274	- 2.5%	6,424	5,496	- 14.4%
Sold Listings	308	283	- 8.1%	5,624	4,036	- 28.2%
Days on Market Until Sale	30	42	+ 40.0%	19	32	+ 68.4%
Median Sales Price*	\$415,000	\$435,650	+ 5.0%	\$440,500	\$430,000	- 2.4%
Average Sales Price*	\$536,928	\$539,591	+ 0.5%	\$553,813	\$540,467	- 2.4%
Percent of List Price Received*	98.7%	98.4%	- 0.3%	102.3%	99.3%	- 2.9%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Denver County

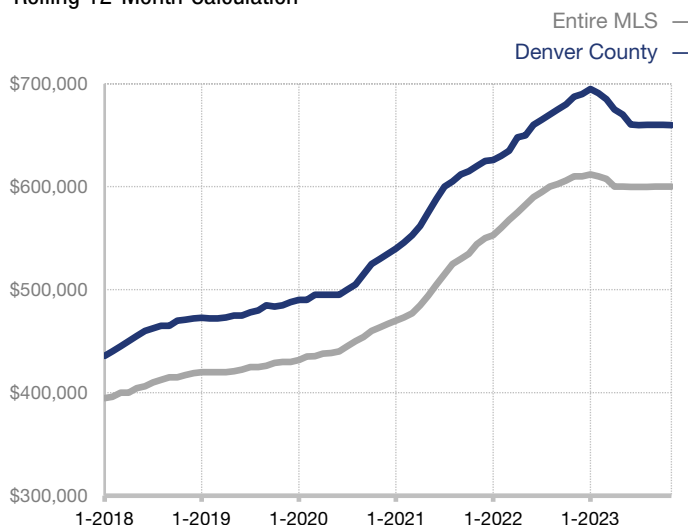
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	1,090	877	- 19.5%	--	--	--
Under Contract	321	334	+ 4.0%	6,121	4,828	- 21.1%
New Listings	353	352	- 0.3%	7,606	6,222	- 18.2%
Sold Listings	393	316	- 19.6%	6,138	4,754	- 22.5%
Days on Market Until Sale	29	36	+ 24.1%	14	27	+ 92.9%
Median Sales Price*	\$668,000	\$653,001	- 2.2%	\$695,000	\$663,000	- 4.6%
Average Sales Price*	\$825,543	\$834,247	+ 1.1%	\$882,480	\$861,998	- 2.3%
Percent of List Price Received*	98.0%	98.2%	+ 0.2%	103.3%	99.6%	- 3.6%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

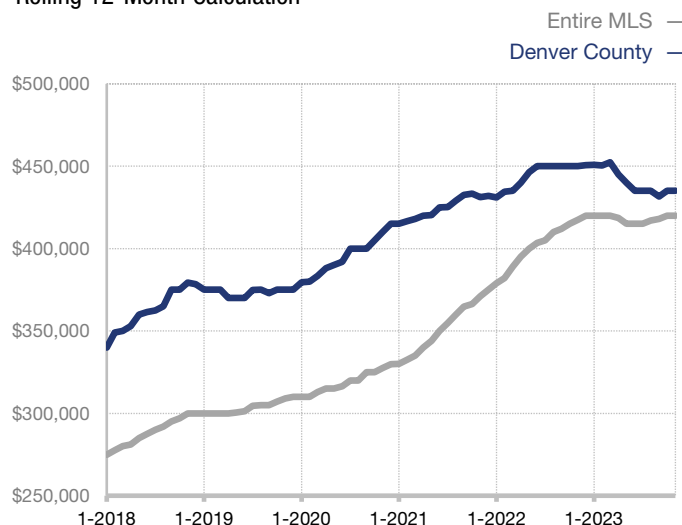
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	877	820	- 6.5%	--	--	--
Under Contract	236	247	+ 4.7%	5,061	3,873	- 23.5%
New Listings	263	257	- 2.3%	6,053	5,215	- 13.8%
Sold Listings	279	273	- 2.2%	5,257	3,847	- 26.8%
Days on Market Until Sale	31	40	+ 29.0%	19	32	+ 68.4%
Median Sales Price*	\$425,000	\$435,000	+ 2.4%	\$453,250	\$435,000	- 4.0%
Average Sales Price*	\$557,718	\$542,451	- 2.7%	\$566,117	\$546,987	- 3.4%
Percent of List Price Received*	98.6%	98.4%	- 0.2%	102.3%	99.4%	- 2.8%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

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Douglas County

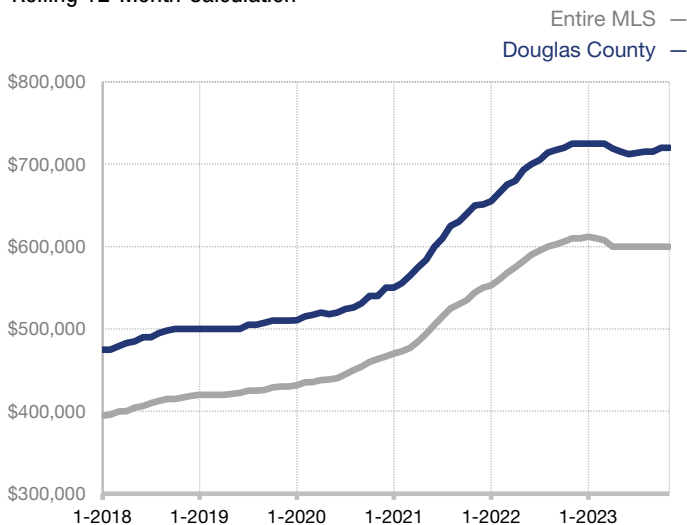
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	1,113	870	- 21.8%	--	--	--
Under Contract	314	310	- 1.3%	5,658	4,714	- 16.7%
New Listings	304	289	- 4.9%	7,099	5,733	- 19.2%
Sold Listings	363	311	- 14.3%	5,751	4,658	- 19.0%
Days on Market Until Sale	43	43	0.0%	21	37	+ 76.2%
Median Sales Price*	\$725,000	\$725,000	0.0%	\$730,000	\$720,000	- 1.4%
Average Sales Price*	\$876,728	\$814,556	- 7.1%	\$865,621	\$845,451	- 2.3%
Percent of List Price Received*	98.3%	98.5%	+ 0.2%	101.7%	99.2%	- 2.5%

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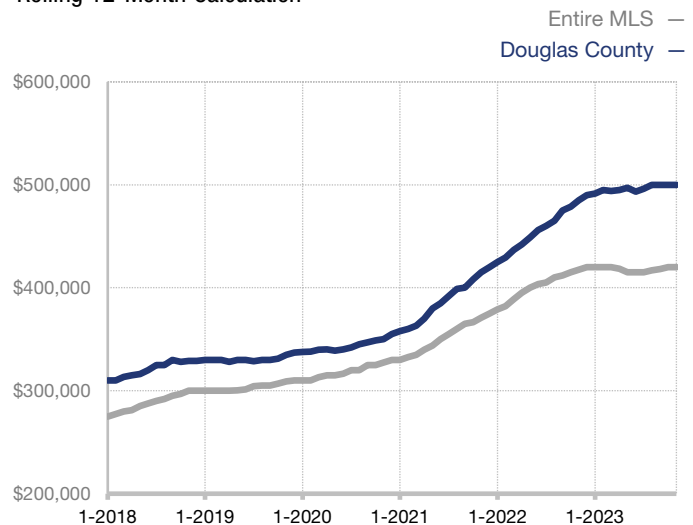
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	186	173	- 7.0%	--	--	--
Under Contract	59	71	+ 20.3%	955	1,015	+ 6.3%
New Listings	55	70	+ 27.3%	1,155	1,166	+ 1.0%
Sold Listings	71	76	+ 7.0%	989	997	+ 0.8%
Days on Market Until Sale	40	45	+ 12.5%	16	40	+ 150.0%
Median Sales Price*	\$493,251	\$511,979	+ 3.8%	\$490,000	\$500,000	+ 2.0%
Average Sales Price*	\$503,479	\$522,066	+ 3.7%	\$504,603	\$513,795	+ 1.8%
Percent of List Price Received*	98.8%	98.3%	- 0.5%	102.1%	99.2%	- 2.8%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

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Elbert County

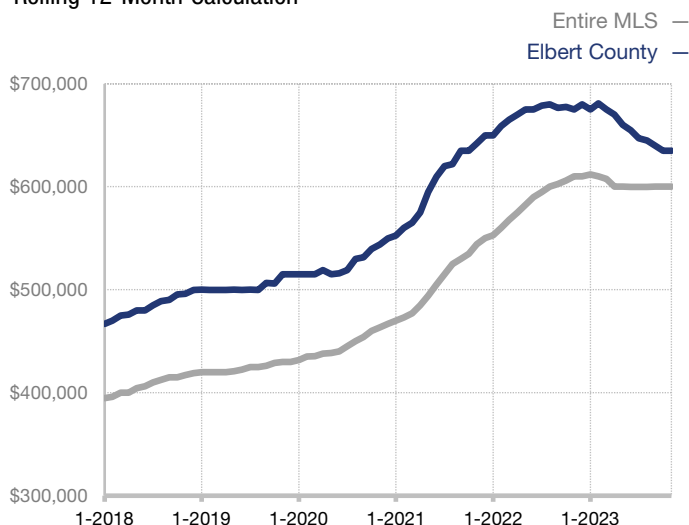
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	182	133	- 26.9%	--	--	--
Under Contract	23	35	+ 52.2%	509	523	+ 2.8%
New Listings	26	49	+ 88.5%	686	663	- 3.4%
Sold Listings	35	43	+ 22.9%	548	506	- 7.7%
Days on Market Until Sale	50	37	- 26.0%	31	57	+ 83.9%
Median Sales Price*	\$572,000	\$536,055	- 6.3%	\$681,000	\$635,000	- 6.8%
Average Sales Price*	\$649,047	\$634,301	- 2.3%	\$759,771	\$729,750	- 4.0%
Percent of List Price Received*	99.0%	98.9%	- 0.1%	100.1%	98.7%	- 1.4%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

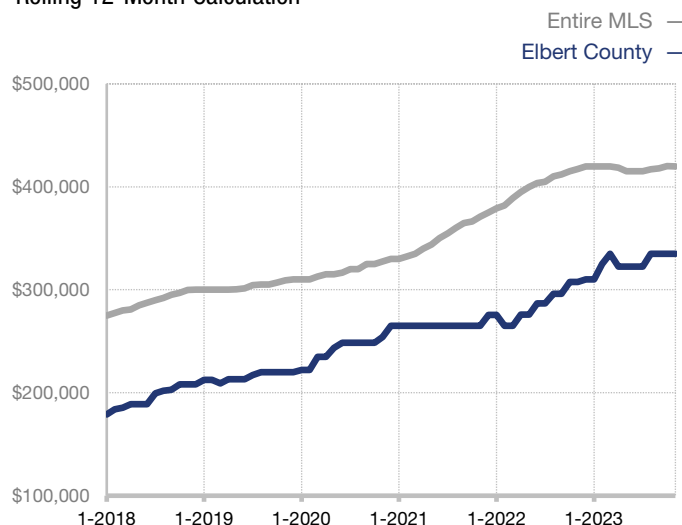
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	0	3	--	--	--	--
Under Contract	0	0	--	3	1	- 66.7%
New Listings	0	0	--	4	4	0.0%
Sold Listings	0	0	--	3	1	- 66.7%
Days on Market Until Sale	0	0	--	3	6	+ 100.0%
Median Sales Price*	\$0	\$0	--	\$310,000	\$335,000	+ 8.1%
Average Sales Price*	\$0	\$0	--	\$318,333	\$335,000	+ 5.2%
Percent of List Price Received*	0.0%	0.0%	--	106.6%	98.6%	- 7.5%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

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Greenwood Village

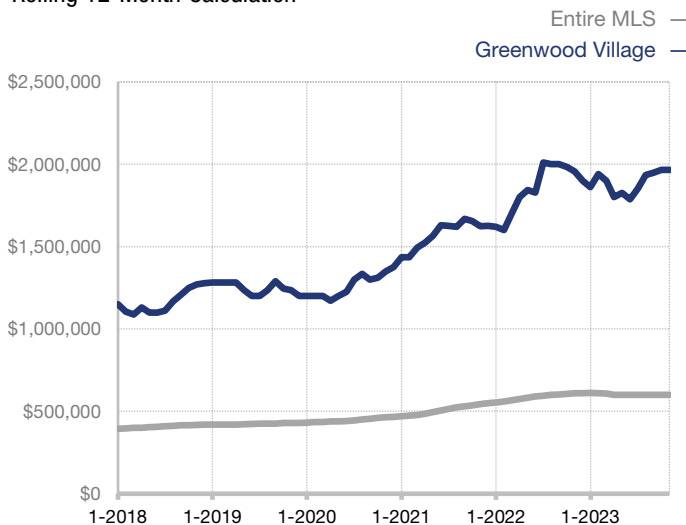
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	24	17	- 29.2%	--	--	--
Under Contract	10	9	- 10.0%	129	104	- 19.4%
New Listings	8	9	+ 12.5%	159	137	- 13.8%
Sold Listings	8	4	- 50.0%	123	103	- 16.3%
Days on Market Until Sale	29	28	- 3.4%	20	28	+ 40.0%
Median Sales Price*	\$1,627,500	\$1,700,500	+ 4.5%	\$1,968,750	\$2,025,000	+ 2.9%
Average Sales Price*	\$1,751,563	\$1,680,250	- 4.1%	\$2,107,258	\$2,383,541	+ 13.1%
Percent of List Price Received*	94.0%	94.6%	+ 0.6%	102.4%	100.2%	- 2.1%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

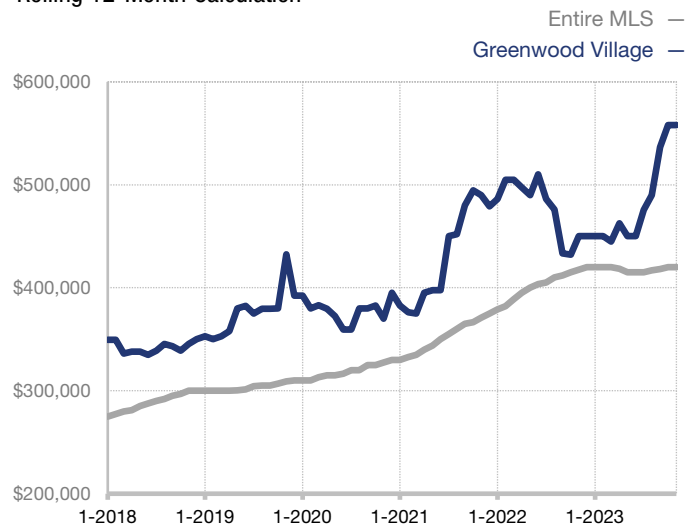
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	7	10	+ 42.9%	--	--	--
Under Contract	4	6	+ 50.0%	74	50	- 32.4%
New Listings	1	3	+ 200.0%	81	64	- 21.0%
Sold Listings	4	2	- 50.0%	73	46	- 37.0%
Days on Market Until Sale	129	30	- 76.7%	27	26	- 3.7%
Median Sales Price*	\$850,000	\$711,250	- 16.3%	\$450,000	\$583,750	+ 29.7%
Average Sales Price*	\$850,000	\$711,250	- 16.3%	\$672,942	\$786,929	+ 16.9%
Percent of List Price Received*	96.9%	98.1%	+ 1.2%	100.2%	98.5%	- 1.7%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Highlands Ranch

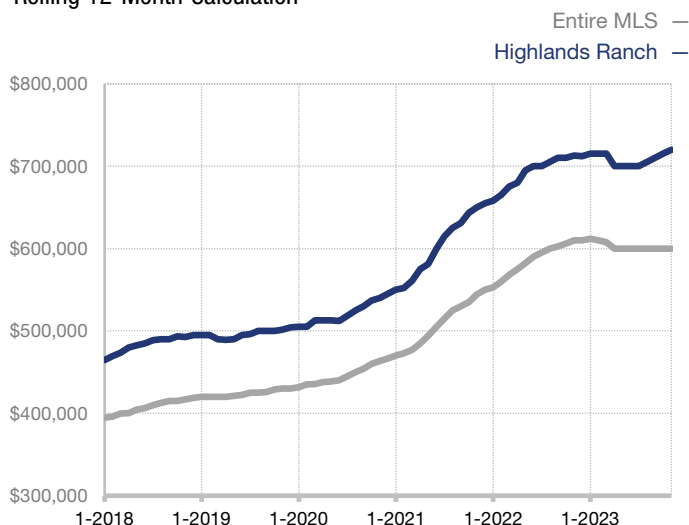
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	132	82	- 37.9%	--	--	--
Under Contract	58	53	- 8.6%	1,197	866	- 27.7%
New Listings	52	42	- 19.2%	1,400	995	- 28.9%
Sold Listings	61	59	- 3.3%	1,185	857	- 27.7%
Days on Market Until Sale	29	36	+ 24.1%	15	24	+ 60.0%
Median Sales Price*	\$650,000	\$725,000	+ 11.5%	\$715,000	\$725,000	+ 1.4%
Average Sales Price*	\$793,339	\$797,255	+ 0.5%	\$828,499	\$834,215	+ 0.7%
Percent of List Price Received*	99.4%	98.8%	- 0.6%	102.8%	99.9%	- 2.8%

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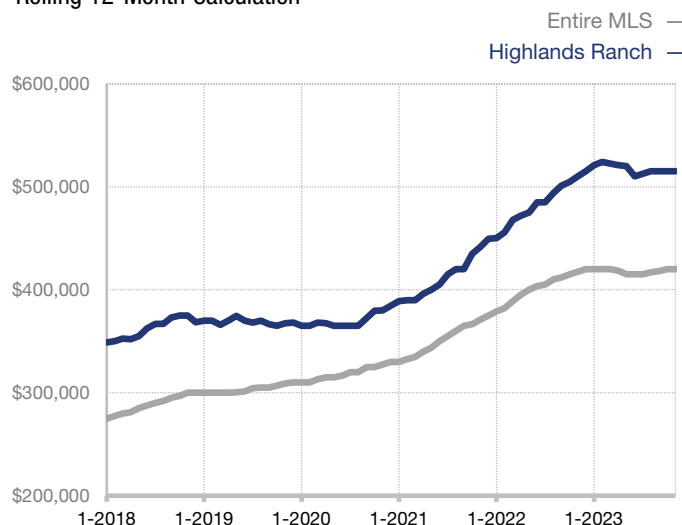
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	36	23	- 36.1%	--	--	--
Under Contract	17	15	- 11.8%	235	231	- 1.7%
New Listings	16	12	- 25.0%	281	256	- 8.9%
Sold Listings	9	10	+ 11.1%	241	226	- 6.2%
Days on Market Until Sale	12	31	+ 158.3%	12	25	+ 108.3%
Median Sales Price*	\$542,500	\$545,000	+ 0.5%	\$516,188	\$515,500	- 0.1%
Average Sales Price*	\$544,778	\$611,448	+ 12.2%	\$544,959	\$541,247	- 0.7%
Percent of List Price Received*	100.8%	98.6%	- 2.2%	102.3%	99.5%	- 2.7%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Jefferson County

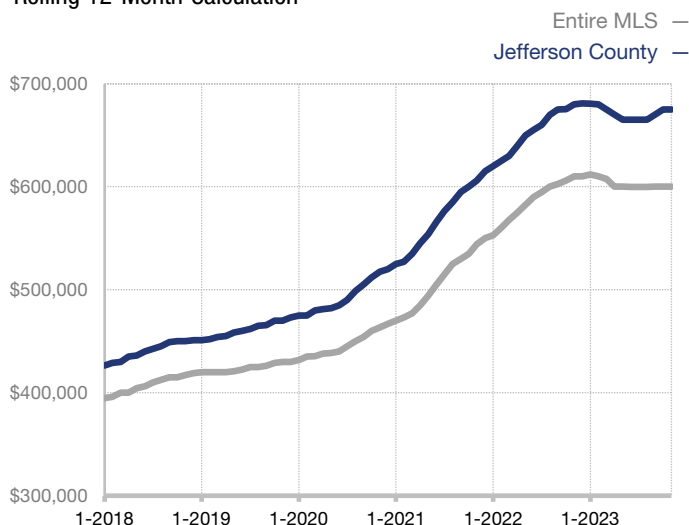
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	1,042	699	- 32.9%	--	--	--
Under Contract	346	356	+ 2.9%	6,251	5,190	- 17.0%
New Listings	315	336	+ 6.7%	7,708	6,079	- 21.1%
Sold Listings	421	366	- 13.1%	6,243	5,108	- 18.2%
Days on Market Until Sale	34	32	- 5.9%	16	26	+ 62.5%
Median Sales Price*	\$639,200	\$659,750	+ 3.2%	\$685,000	\$679,900	- 0.7%
Average Sales Price*	\$723,799	\$768,926	+ 6.2%	\$795,873	\$791,162	- 0.6%
Percent of List Price Received*	98.2%	98.7%	+ 0.5%	103.3%	100.1%	- 3.1%

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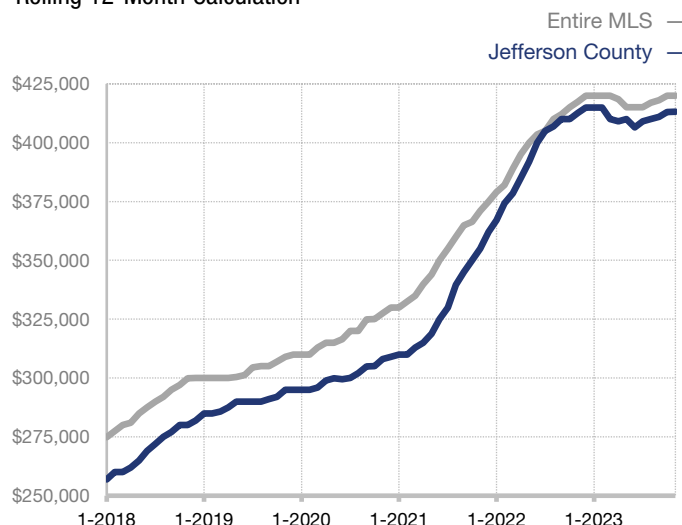
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	348	243	- 30.2%	--	--	--
Under Contract	151	142	- 6.0%	2,444	2,078	- 15.0%
New Listings	142	144	+ 1.4%	2,826	2,326	- 17.7%
Sold Listings	155	165	+ 6.5%	2,496	2,042	- 18.2%
Days on Market Until Sale	26	42	+ 61.5%	14	28	+ 100.0%
Median Sales Price*	\$400,000	\$406,000	+ 1.5%	\$415,000	\$415,000	0.0%
Average Sales Price*	\$442,952	\$447,178	+ 1.0%	\$449,982	\$453,934	+ 0.9%
Percent of List Price Received*	98.8%	99.3%	+ 0.5%	103.2%	99.8%	- 3.3%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Lakewood

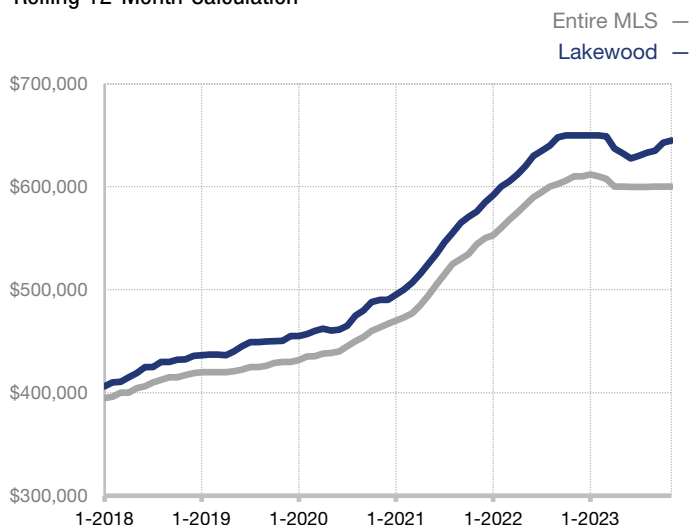
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	202	121	- 40.1%	--	--	--
Under Contract	60	93	+ 55.0%	1,237	1,123	- 9.2%
New Listings	55	83	+ 50.9%	1,548	1,270	- 18.0%
Sold Listings	87	81	- 6.9%	1,260	1,101	- 12.6%
Days on Market Until Sale	34	25	- 26.5%	15	23	+ 53.3%
Median Sales Price*	\$610,000	\$635,000	+ 4.1%	\$650,000	\$649,000	- 0.2%
Average Sales Price*	\$665,138	\$733,410	+ 10.3%	\$722,037	\$720,237	- 0.2%
Percent of List Price Received*	97.7%	98.9%	+ 1.2%	103.0%	100.4%	- 2.5%

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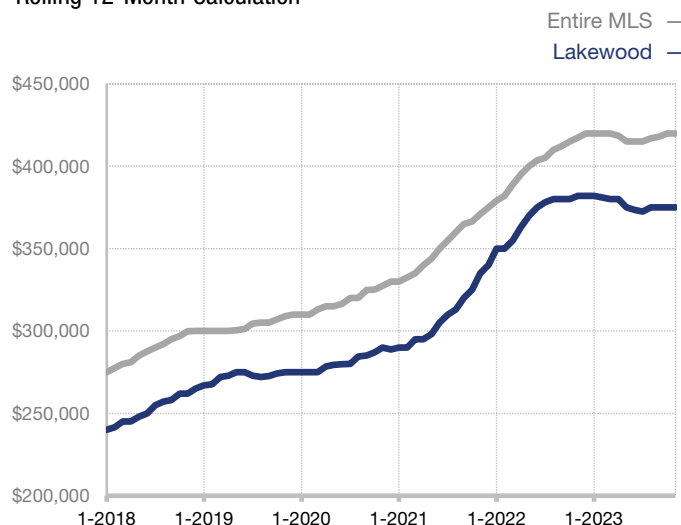
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	117	90	- 23.1%	--	--	--
Under Contract	59	52	- 11.9%	916	782	- 14.6%
New Listings	59	53	- 10.2%	1,057	880	- 16.7%
Sold Listings	67	61	- 9.0%	959	773	- 19.4%
Days on Market Until Sale	23	30	+ 30.4%	13	22	+ 69.2%
Median Sales Price*	\$390,000	\$375,000	- 3.8%	\$384,500	\$375,000	- 2.5%
Average Sales Price*	\$399,369	\$383,686	- 3.9%	\$403,237	\$394,830	- 2.1%
Percent of List Price Received*	98.6%	99.3%	+ 0.7%	103.2%	99.9%	- 3.2%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Littleton

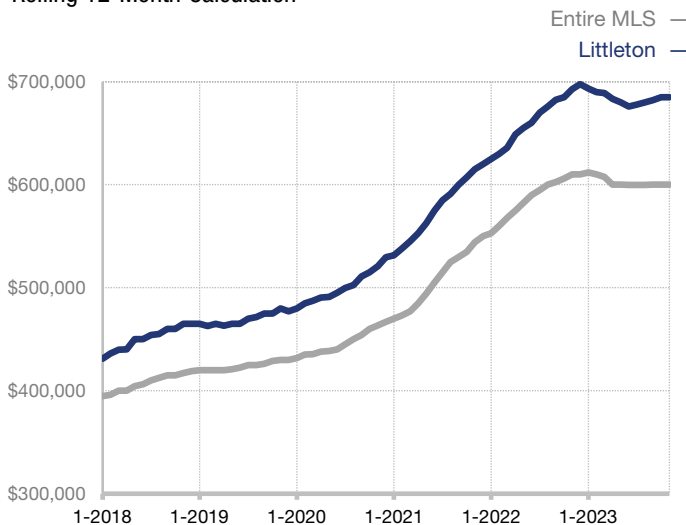
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	391	247	- 36.8%	--	--	--
Under Contract	118	123	+ 4.2%	1,996	1,791	- 10.3%
New Listings	131	115	- 12.2%	2,510	2,089	- 16.8%
Sold Listings	151	125	- 17.2%	1,979	1,754	- 11.4%
Days on Market Until Sale	38	37	- 2.6%	18	32	+ 77.8%
Median Sales Price*	\$697,000	\$680,132	- 2.4%	\$700,000	\$687,120	- 1.8%
Average Sales Price*	\$814,063	\$803,767	- 1.3%	\$818,071	\$813,374	- 0.6%
Percent of List Price Received*	98.5%	98.7%	+ 0.2%	102.6%	99.9%	- 2.6%

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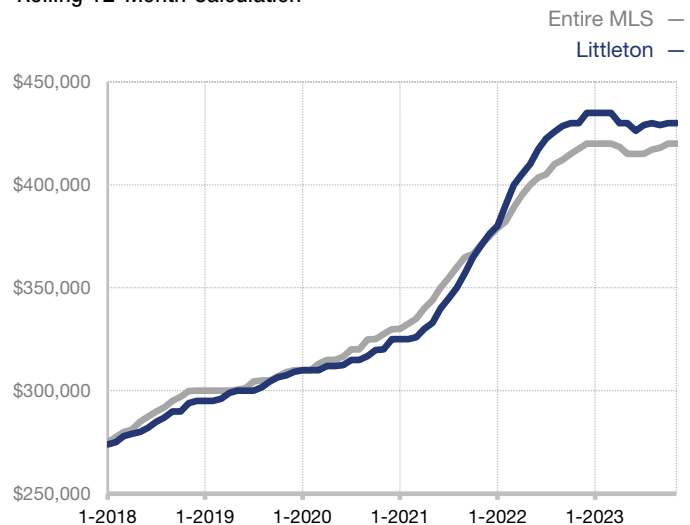
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	122	98	- 19.7%	--	--	--
Under Contract	45	51	+ 13.3%	814	722	- 11.3%
New Listings	49	65	+ 32.7%	942	825	- 12.4%
Sold Listings	52	50	- 3.8%	822	703	- 14.5%
Days on Market Until Sale	34	36	+ 5.9%	13	31	+ 138.5%
Median Sales Price*	\$410,700	\$427,750	+ 4.2%	\$435,000	\$430,000	- 1.1%
Average Sales Price*	\$427,857	\$461,136	+ 7.8%	\$456,978	\$454,186	- 0.6%
Percent of List Price Received*	99.0%	99.1%	+ 0.1%	103.3%	99.9%	- 3.3%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Lone Tree

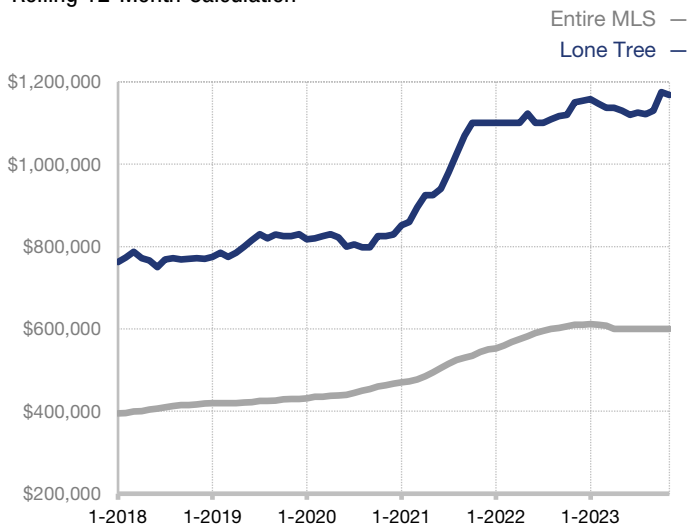
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	22	16	- 27.3%	--	--	--
Under Contract	3	8	+ 166.7%	139	97	- 30.2%
New Listings	6	7	+ 16.7%	176	128	- 27.3%
Sold Listings	8	8	0.0%	149	99	- 33.6%
Days on Market Until Sale	30	53	+ 76.7%	17	36	+ 111.8%
Median Sales Price*	\$1,068,616	\$834,000	- 22.0%	\$1,163,750	\$1,175,000	+ 1.0%
Average Sales Price*	\$1,242,029	\$1,034,375	- 16.7%	\$1,257,631	\$1,206,220	- 4.1%
Percent of List Price Received*	98.4%	97.7%	- 0.7%	100.9%	98.6%	- 2.3%

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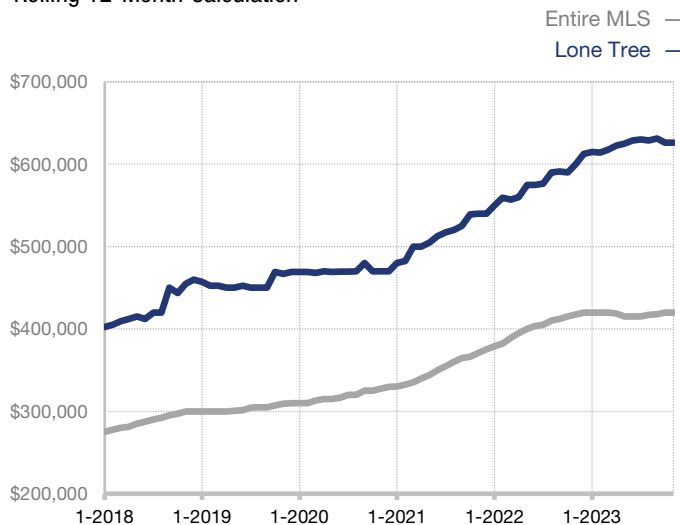
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	6	4	- 33.3%	--	--	--
Under Contract	2	6	+ 200.0%	53	51	- 3.8%
New Listings	0	2	--	63	56	- 11.1%
Sold Listings	3	5	+ 66.7%	59	46	- 22.0%
Days on Market Until Sale	40	37	- 7.5%	15	30	+ 100.0%
Median Sales Price*	\$600,000	\$575,000	- 4.2%	\$606,000	\$630,000	+ 4.0%
Average Sales Price*	\$522,333	\$553,345	+ 5.9%	\$578,034	\$628,349	+ 8.7%
Percent of List Price Received*	99.0%	98.1%	- 0.9%	102.2%	99.1%	- 3.0%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

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Morrison

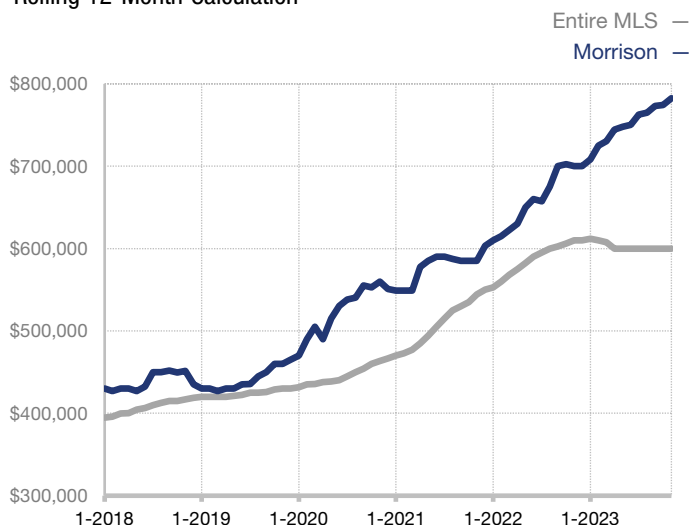
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	58	54	- 6.9%	--	--	--
Under Contract	19	16	- 15.8%	291	249	- 14.4%
New Listings	17	25	+ 47.1%	364	301	- 17.3%
Sold Listings	23	15	- 34.8%	267	255	- 4.5%
Days on Market Until Sale	36	18	- 50.0%	17	28	+ 64.7%
Median Sales Price*	\$605,000	\$775,000	+ 28.1%	\$700,000	\$785,000	+ 12.1%
Average Sales Price*	\$743,383	\$810,533	+ 9.0%	\$938,695	\$931,489	- 0.8%
Percent of List Price Received*	98.3%	99.8%	+ 1.5%	102.7%	99.7%	- 2.9%

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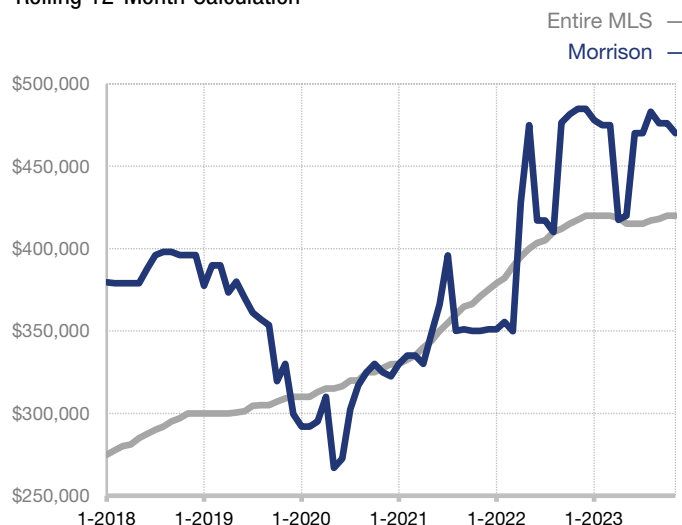
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	1	1	0.0%	--	--	--
Under Contract	1	0	- 100.0%	18	22	+ 22.2%
New Listings	2	1	- 50.0%	20	27	+ 35.0%
Sold Listings	0	3	--	17	23	+ 35.3%
Days on Market Until Sale	0	6	--	13	16	+ 23.1%
Median Sales Price*	\$0	\$375,000	--	\$485,000	\$470,000	- 3.1%
Average Sales Price*	\$0	\$481,667	--	\$524,941	\$518,014	- 1.3%
Percent of List Price Received*	0.0%	99.6%	--	103.1%	99.4%	- 3.6%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

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Parker

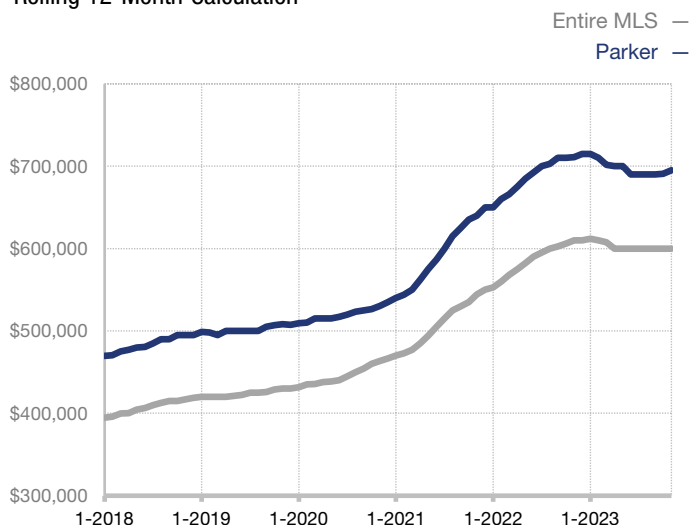
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	334	250	- 25.1%	--	--	--
Under Contract	93	88	- 5.4%	1,705	1,520	- 10.9%
New Listings	74	96	+ 29.7%	2,151	1,782	- 17.2%
Sold Listings	110	98	- 10.9%	1,719	1,517	- 11.8%
Days on Market Until Sale	43	33	- 23.3%	20	35	+ 75.0%
Median Sales Price*	\$669,895	\$730,000	+ 9.0%	\$715,000	\$695,000	- 2.8%
Average Sales Price*	\$762,887	\$786,290	+ 3.1%	\$816,701	\$779,649	- 4.5%
Percent of List Price Received*	98.4%	99.0%	+ 0.6%	101.7%	99.1%	- 2.6%

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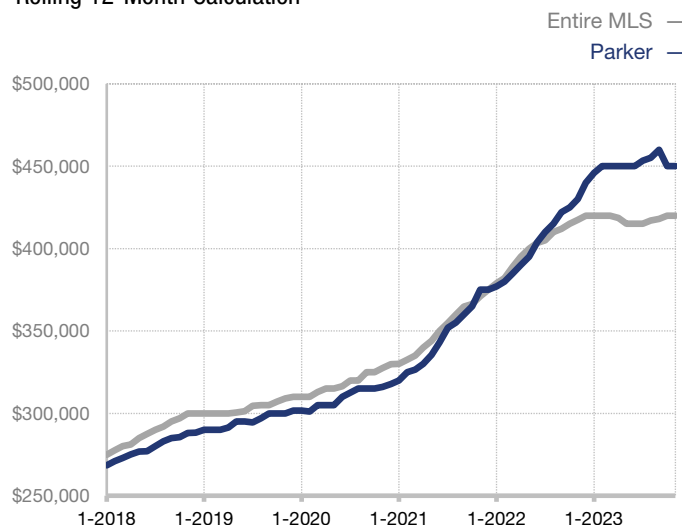
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	65	66	+ 1.5%	--	--	--
Under Contract	28	27	- 3.6%	300	373	+ 24.3%
New Listings	19	27	+ 42.1%	372	432	+ 16.1%
Sold Listings	31	34	+ 9.7%	292	370	+ 26.7%
Days on Market Until Sale	44	41	- 6.8%	15	44	+ 193.3%
Median Sales Price*	\$470,000	\$494,150	+ 5.1%	\$438,750	\$450,000	+ 2.6%
Average Sales Price*	\$472,284	\$484,499	+ 2.6%	\$446,552	\$467,522	+ 4.7%
Percent of List Price Received*	98.1%	98.0%	- 0.1%	102.7%	99.0%	- 3.6%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

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Sheridan

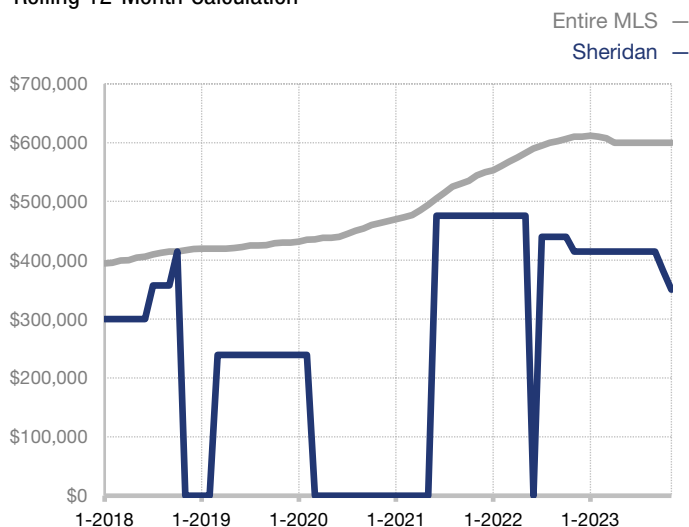
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	0	0	--	--	--	--
Under Contract	1	0	- 100.0%	3	1	- 66.7%
New Listings	0	0	--	3	1	- 66.7%
Sold Listings	1	0	- 100.0%	3	1	- 66.7%
Days on Market Until Sale	11	0	- 100.0%	7	1	- 85.7%
Median Sales Price*	\$415,000	\$0	- 100.0%	\$415,000	\$350,000	- 15.7%
Average Sales Price*	\$415,000	\$0	- 100.0%	\$431,667	\$350,000	- 18.9%
Percent of List Price Received*	90.4%	0.0%	- 100.0%	96.8%	94.6%	- 2.3%

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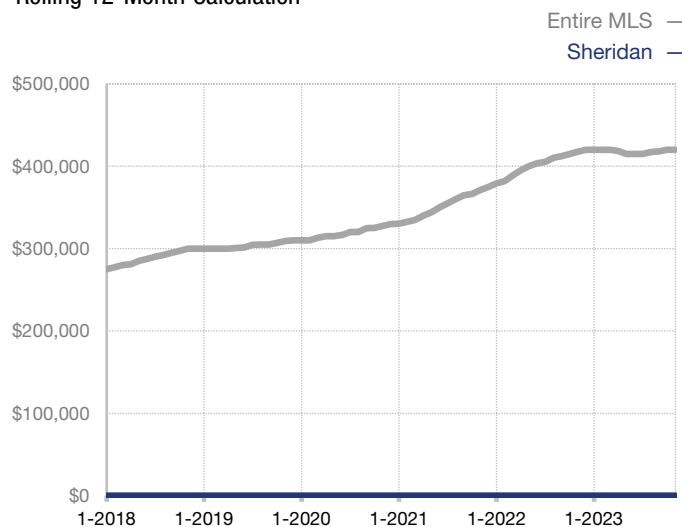
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	0	0	--	--	--	--
Under Contract	0	0	--	0	0	--
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Days on Market Until Sale	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
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Wheat Ridge

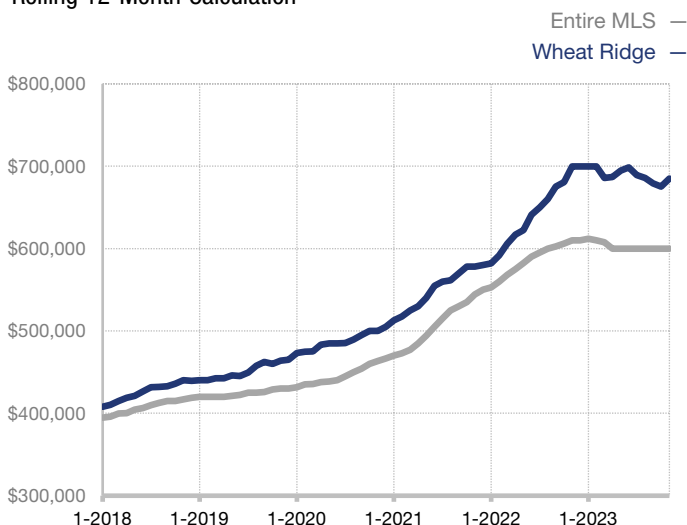
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	51	45	- 11.8%	--	--	--
Under Contract	20	22	+ 10.0%	334	282	- 15.6%
New Listings	14	21	+ 50.0%	412	341	- 17.2%
Sold Listings	26	16	- 38.5%	320	274	- 14.4%
Days on Market Until Sale	21	36	+ 71.4%	11	29	+ 163.6%
Median Sales Price*	\$700,000	\$805,088	+ 15.0%	\$701,250	\$685,250	- 2.3%
Average Sales Price*	\$778,573	\$847,190	+ 8.8%	\$771,856	\$746,181	- 3.3%
Percent of List Price Received*	99.6%	100.6%	+ 1.0%	104.7%	100.2%	- 4.3%

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Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Inventory of Active Listings	17	18	+ 5.9%	--	--	--
Under Contract	10	10	0.0%	119	98	- 17.6%
New Listings	9	6	- 33.3%	137	122	- 10.9%
Sold Listings	7	2	- 71.4%	126	93	- 26.2%
Days on Market Until Sale	40	49	+ 22.5%	17	26	+ 52.9%
Median Sales Price*	\$537,500	\$263,500	- 51.0%	\$450,000	\$420,000	- 6.7%
Average Sales Price*	\$541,594	\$263,500	- 51.3%	\$472,447	\$461,526	- 2.3%
Percent of List Price Received*	99.6%	100.4%	+ 0.8%	103.7%	99.9%	- 3.7%

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Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
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