

29 Ways it Pays to Work with a REALTOR®

DETERMINE HOW MUCH YOU CAN AFFORD.		Arrange home and pest inspections on new home.		Negotiate terms of sale or purchase including repairs or concessions.	
Price existing home without the input of market expert.	Check credit report.	Schedule appointments to show current home or to see new ones.	Find attorney to draft contract.	Review and approve contract.	
<i>Put existing house on market.</i>		GET SIGNED CONTRACT TO SELLER.			
Decide where to advertise to reach best potential buyers.				Choose mortgage lender.	
Host open houses to sell existing home.				Hire attorney or title company to complete closing research.	
FIND NEW HOME WITH ALL THE FEATURES YOU WANT.				Hire surveyor to survey property.	
Review neighborhoods and local amenities.				OBTAIN TITLE INSURANCE.	
Investigate school system.				Order title search.	
Analyze comparable home sales and make offer on new home.	Coordinate closing with lender, title company and customer.	Obtain homeowners' insurance.	Review and approve closing costs.		
Meet home and pest inspectors for review of current home.					
Review homeowners' association documents for new home.	Consider offers for current home.	Review and sign closing documents.		Conduct final walk throughs of home.	

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