




FEB • 2021

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY | |
|-----------|---|--|--|--|--|-----------|--|
| | 1 | 2 2021 Economic Summit Navigating the 2021 Homebuyer Landscape 10-11:30am • No CE Elevating Your Online Presence 1-2pm • No CE | 3 2021 Annual Commission Update 1pm-5pm • 4 CE | 4 GRI 114: Taxes & the Real Estate Professional 9am-1pm • 4 CE | 5  ONLINE: Friday Fuze Topic: 2021 CAR Legislative Update/Priorities 8:30-9:30am | 6 | |
| 7 | 8 | 9 Professional Standards Enforcement (Counts as NAR Code of Ethics Requirement) 12-4pm • 4 CE | 10 GRI 104: Intro to Single Family Construction 12-4pm • 4 CE | 11 GRI 106: Ethics & Professional Practice 9am-1pm • 4 CE New REALTOR Orientation 1:30-3pm • No CE | 12  ONLINE: Friday Fuze Topic: What You Say on Social Media DOES Matter! 8:30-9:30am | 13 | |
| 14 | 15 <div style="background-color: #1a3d4d; color: white; padding: 5px; text-align: center;"> PRESIDENT'S DAY SMDRA OFFICE CLOSED </div> | 16 GRI 103: From Contact to Contracts 9am-1pm • 4 CE NAR Code of Ethics 2pm-5pm • 3 CE | 17 Senior Real Estate Specialist (SRES) Designation Course 9am-4pm • 12 CE | 18 Senior Real Estate Specialist (SRES) Designation Course 9am-4pm • 12 CE | 19  ONLINE: Friday Fuze 7 Steps to Grow Your RE Business Organically on Social Media 8:30-9:30am | 20 | |
| 21 | 22 | 23 GRI 113: Negotiating & Counseling 9am-1pm • 4 CE | 24 2021 Annual Commission Update 9am-1pm • 4 CE | 25 2021 Tax Reduction Strategies for Real Estate Agents 9-11:30am • No CE 2021 Forms and Contract Review 1pm-4pm • 3 CE | 26 | 27 | |
| 28 | <div style="background-color: #4caf50; color: white; padding: 10px;"> SPECIAL NOTICE: SMDRA classes will be held on the ZOOM ONLINE platform in a "Live Online Instructor-Led" format until further notice. Please visit smdra.com to view the calendar and register. </div> | | <div style="background-color: #f44336; color: white; padding: 10px;"> CLASS REGISTRATION 1 • MOVE YOUR CURSOR OVER THE CLASS TITLE 2 • CLICK ON TITLE, TO OPEN WEBSITE CLASS REGISTRATION 3 • OR DOWNLOAD & PRINT CALENDAR AS YOUR REMINDER </div> | | | | |