

# OCT • 2020

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p><b>SPECIAL NOTICE:</b> SMDRA classes will be held on the ZOOM ONLINE platform in a "Live Online Instructor-Led" format until further notice. Please visit <a href="http://smdra.com">smdra.com</a> to view the calendar and register.</p>				<p><b>1</b> ONLINE ZOOM: 2020 ACU Update 9am-1pm • 4 CE</p> <p>ONLINE ZOOM: SentriLock Lockbox Training 2pm-3pm • 0 CE</p>	<p><b>2</b>  FRIDAYFUZE PLUG IN • BREAKFAST</p> <p>ONLINE: Friday Fuze Real Estate is a Marathon: Choosing Hope Over Fear in a Marathon of Uncertainty 8:30-9:30am</p>	
<b>4</b>	<b>5</b>	<p><b>6</b> ONLINE ZOOM: In-Depth Residential Contract Review 9am-4pm • 6 CE</p>	<p><b>7</b> ONLINE ZOOM: NAR Code of Ethics 9am-12pm • 3 CE</p>	<p><b>8</b> ONLINE ZOOM: Dealing with the Dead: How to Avoid the Pitfalls of Property Owned by an Estate/Trust 9am-11am • 2 CE</p>	<p><b>9</b>  FRIDAYFUZE PLUG IN • BREAKFAST</p> <p>ONLINE: Friday Fuze Painted Prairie – Fresh Urban Living 8:30-9:30am</p>	<b>10</b>
<b>11</b>	<b>12</b>	<p><b>13</b> ONLINE ZOOM: Ethics &amp; Legalities of Social Media/Advertising 9am-1pm • 4 CE</p>	<p><b>14</b> ONLINE ZOOM: Advanced Contracts I: Understanding Residential Contract to Buy/Sell &amp; Closing Instructions 9am-12pm • 3 CE</p>	<p><b>15</b> ONLINE ZOOM: GRI 105: Environmental Issues 12pm-4pm • 4 CE</p>	<p><b>16</b>  FRIDAYFUZE PLUG IN • BREAKFAST</p> <p>ONLINE: Friday Fuze Spooky Stories: 10 Ways to Lose Your License 8:30-9:30am</p>	<b>17</b>
<b>18</b>	<b>19</b>	<p><b>20</b> ONLINE ZOOM: Tax Reduction Strategies for Real Estate Professionals 9am-11:30am • 0 CE</p>	<p><b>21</b> ONLINE ZOOM: GRI 106: Ethics &amp; Professional Standards 9am-1pm • 4 CE</p> <p>ONLINE ZOOM: New REALTOR® Orientation 12pm-4pm • 0 CE</p>	<p><b>22</b> ONLINE ZOOM: 2020 Annual Commission Update 1pm-5pm • 4 CE</p>	<b>23</b>	<b>24</b>
<b>25</b>	<b>26</b>	<b>27</b>	<p><b>28</b> ONLINE ZOOM: Real Estate Negotiation Expert (RENE) Certification 9am-5pm • 14 CE</p>	<p><b>29</b> ONLINE ZOOM: Real Estate Negotiation Expert (RENE) Certification 9am-5pm • 14 CE</p>	<b>30</b>	<b>31</b>

**CLASS REGISTRATION**  
 1 • MOVE YOUR CURSOR OVER THE CLASS TITLE  
 2 • CLICK ON TITLE, TO OPEN WEBSITE CLASS REGISTRATION  
 3 • OR DOWNLOAD & PRINT CALENDAR AS YOUR REMINDER