



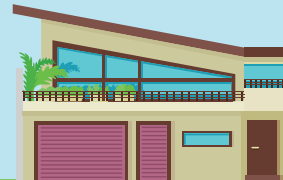
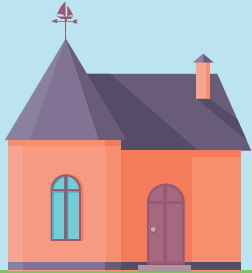
2017 Quarter 2 Statistics

New listings & solds have remained steady during the 2nd qtr for the past 3 yrs

New listings in the \$500 and below market has declined. Does this indicate a move up in price point?

We have had a noticeable increase of solds in the \$500-750 range

Median CDOM has dropped by 7 days in the \$1M and above range



NEW LISTINGS BY PRICE RANGE

\$500K and below

2017 - 13,784
2016 - 14,487
2015 - 15,816

\$500K-\$750K

2017 - 3,382
2016 - 2,825
2015 - 2,367

\$750K - \$1M

2017 - 901
2016 - 860
2015 - 687

\$1M and above

2017 - 806
2016 - 763
2015 - 634

QUANTITY OF SOLD HOMES BY PRICE

\$500K and below

2017 - 11,367
2016 - 11,461
2015 - 12,650

\$500K - \$750K

2017 - 2,456
2016 - 1,907
2015 - 1,651

\$750K - \$1M

2017 - 617
2016 - 449
2015 - 392

\$1M and above

2017 - 439
2016 - 330
2015 - 286

MEDIAN CDOM FOR LISTINGS SOLD BY PRICE

\$500K and below

2017 - 5
2016 - 5
2015 - 5

\$500K-\$750K

2017 - 9
2016 - 10
2015 - 12

\$750K-\$1M

2017 - 14
2016 - 15
2015 - 20

\$1M and above

2017 - 27
2016 - 31
2015 - 34

MEDIAN SOLD PRICE

2017
\$376,000

2016
\$350,000

2015
\$315,000

NEW LISTINGS

2017
18,873

2016
18,935

2015
19,504

SOLD HOMES

2017
14,879

2016
14,147

2015
14,979